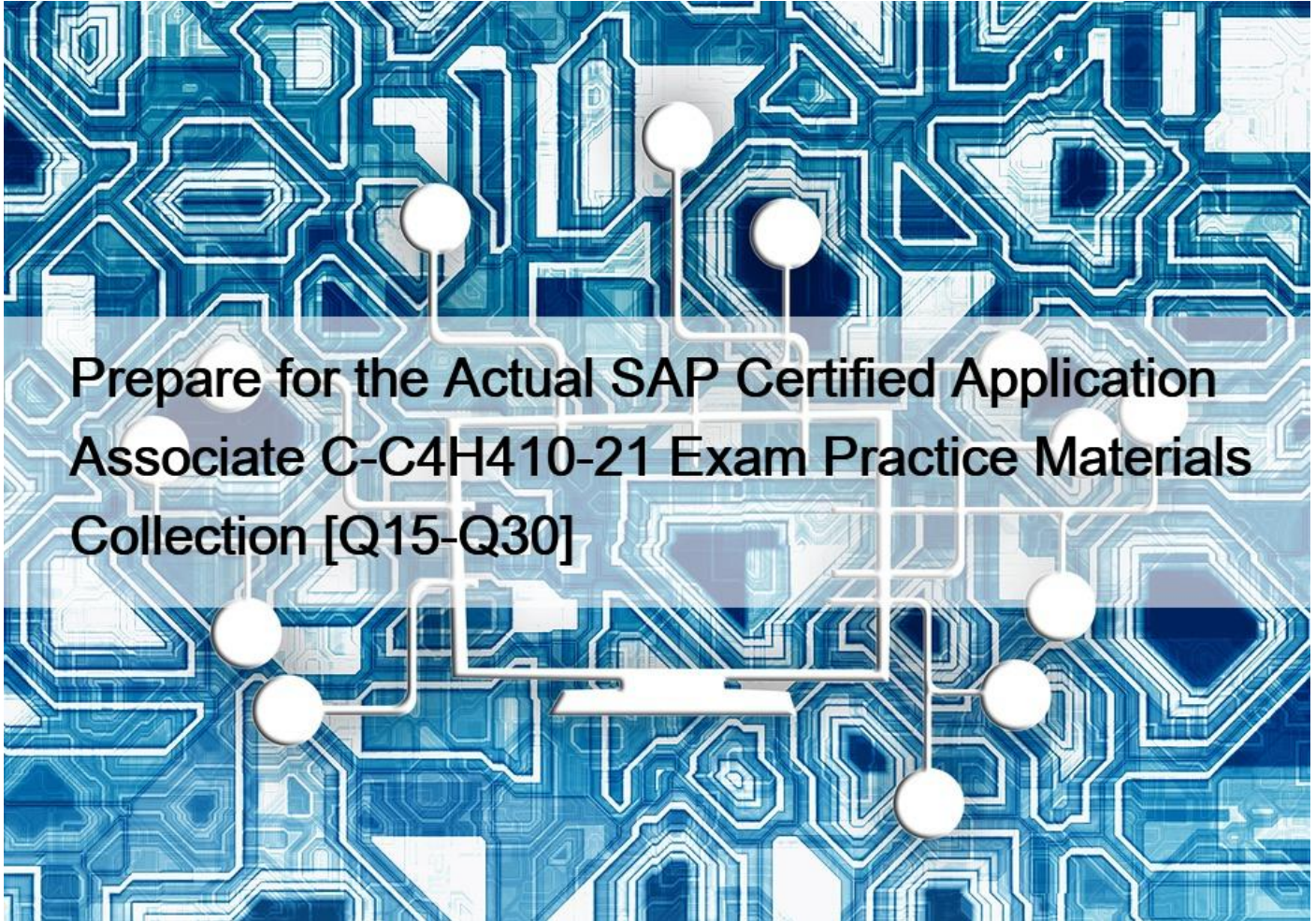


Prepare for the Actual SAP Certified Application Associate C-C4H410-21 Exam Practice Materials Collection [Q15-Q30]



Prepare for the Actual SAP Certified Application Associate C-C4H410-21 Exam Practice Materials Collection SAP Certified Application Associate Certified Official Practice Test C-C4H410-21 - May-2022 NO.15 You want to set up the system to send an e-mail notification every time a contact person is added to an account. Which feature do you use?

- * Feeds
- * Workflow rules
- * Web services
- * Notifications

NO.16 On which revenue levels can a forecast be based? Note: There are 2 correct Answers to this question.

- * Product
- * Customer
- * Opportunity
- * Territory

NO.17 Which of the following initial tasks are required to configure SAP Hybris Cloud for Customer? There are 2 correct answers

to this question.

- * Define the organizational structure
- * Define the business roles
- * Set up scoping and fine tuning
- * Define the territory structure

NO.18 You need to assign one contact to multiple accounts. How do you create this contact in SAP Hybris Cloud for Customer?
Please choose the correct answer.

- * You create different contacts for each account.
- * You merge both accounts and create the contact record for that account.
- * You create the contact master record only and add it to the account hierarchy.
- * You create the contact for the first account and add the same contact to the second account.

NO.19 To which of the following are hotfixes applied?

- * To an individual customer tenant only
- * To a set of tenants
- * To production tenants only
- * To test tenants only

NO.20 Which of the following business objects can be generated using the Custom Object Builder? Note: There are 2 correct Answers to this question.

- * Data sources for reporting
- * Workflow notifications
- * Web services
- * Mashups

NO.21 Which elements in a ticket are uniquely identified using a registered product? There are 2 correct answers to this question.

- * Warranty
- * Service Level Agreements
- * Contract
- * Service Entitlements

NO.22 Which of the following activity types can you assign in the sales assistant within fine-tuning in SAP Sales Cloud? Note: There are 3 correct Answers to this question.

- * Phone call
- * E-mail
- * Quotation
- * Visit
- * Task

NO.23 Which SAP Sales Cloud business documents can have competitor products assigned? Note: There are 2 correct Answers to this question.

- * Order
- * Opportunity
- * Survey
- * Quotation

NO.24 Which views can you use to see the visit planner screen? Note: There are 2 correct Answers to this question.

- * Tile view
- * Table view

- * Timeline view
- * Map view

NO.25 A bill of materials was triggered from SAP Sales Cloud using the Request External Pricing option. Where can the pricing and quantity be edited?

- * In the parent item only
- * In both the parent item and the child item
- * In the quotation header
- * In the child item only

NO.26 What activities do you perform in the Administrator work center to enable a new social media channel? There are 3 correct answers to this question.

- * Create and schedule a social media import run.
- * Define the ticket priority with the social media channel provider.
- * Select the social media channel service level.
- * Set up access to your social media account.
- * Select the channel type.

NO.27 Which assignment options are available when creating a new base price list? Note: There are 2 correct Answers to this question.

- * Scales
- * Discounts
- * Validity
- * Sales team

NO.28 Which of the following steps are required when you set up a custom report that you want to make available for end users? Note: There are 2 correct Answers to this question.

- * Create a key figure.
- * Create a KPI.
- * Choose a data source.
- * Assign the report to a work center view.

NO.29 Which action triggers the credit limit determination in SAP Hybris Cloud for Customer? Please choose the correct answer.

- * Request External Pricing
- * Release to ERP
- * Initiate Transfer
- * Calculate Pricing

NO.30 Which of the following activities can you perform with the SAP add-in for Microsoft Excel? There are 2 correct answers to this question.

- * Insert SAP Cloud for Customer reports into Microsoft Excel spreadsheet
- * Upload Microsoft Excel workbooks to SAP Cloud for Customer
- * Share SAP Cloud for Customer report data using Object Linking and Embedding (OLE)
- * Publish Microsoft Excel workbooks to Microsoft Sharepoint from SAP Cloud for Customer

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