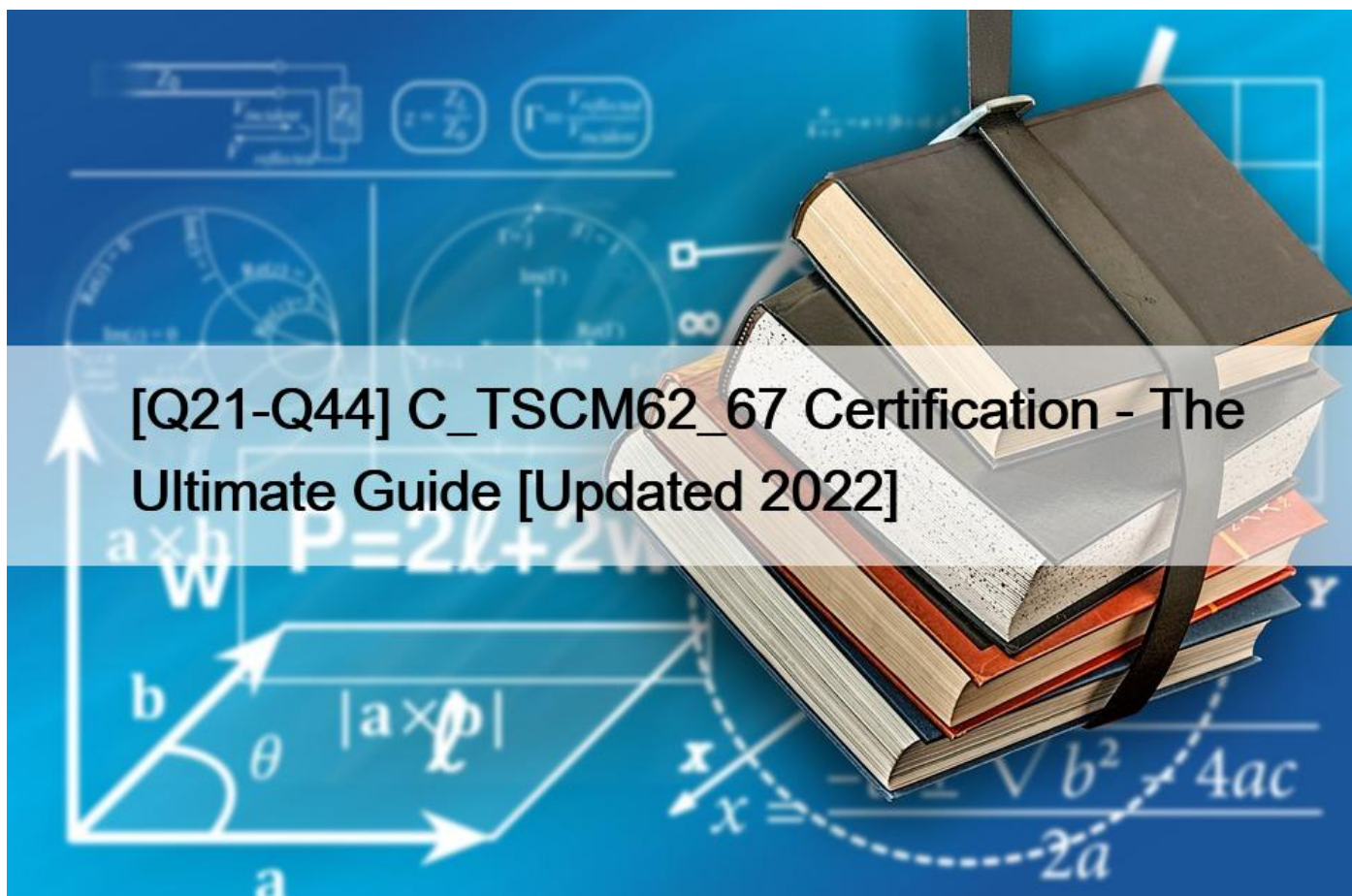# [Q21-Q44 C_TSCM62_67 Certification - The Ultimate Guide [Updated 2022

C_TSCM62_67 Certification - The Ultimate Guide [Updated 2022]
C_TSCM62_67 Practice Exam and Study Guides - Verified By ValidExam

SAP C_TSCM62_67 Certification Exam Topics:

Topic AreasTopic Details, Courses, Books**Billing Process and Customizing 8% - 12%**Explain and perform tasks relating to Billing (basics), and maintain customization settings required to perform basic billing processes   TSCM60 (EHP7 FOR ERP 6.0) TSCM62 (EHP7 FOR ERP 6.0)   **Sales Documents (customizing) > 12%**Explain and perform tasks relating to Sales Documents (customizing)   TSCM60 (EHP7 FOR ERP 6.0)   **Master data 8% - 12%**Set up and maintain relevant master data.   TSCM60 (EHP7 FOR ERP 6.0)   **Organizational Structures 8% - 12%**Explain and perform tasks relating to Organizational Structures. TSCM60 (EHP7 FOR ERP 6.0)   **Shipping Process and Customizing 8% - 12%**Describe how shipping transactions are processed in relation to sales order management and their associated customization settings, and maintain customization settings required to perform basic shipping processes.   TSCM60 (EHP7 FOR ERP 6.0)   **Availability Check < 8%**Explain and perform tasks relating to Availability Check.   TSCM60 (EHP7 FOR ERP 6.0)   **Sales Process 8% - 12%**Explain and perform tasks relating to Sales process TSCM60 (EHP7 FOR ERP 6.0)

NO.21 What parameters can be set in the schedule line category? There are 3 correct answers to this question.
* Delivery type
* Availability check
* Movement type
* Transfer of requirements
* Shipping condition

NO.22 Which organizational unit represents the geographical aspect of the organization in sales and distribution? Please choose the correct answer.
* Sales office
* Distribution channel
* Sales district
* Sales group

NO.23 Which time elements are included in backward scheduling for a sales order? There are 2 correct answers to this question.
* Planned delivery time
* Transit time
* Shipping processing time
* Loading time

NO.24 What are the consequences when you change the payer at header level in a sales order?

(Choose two)
* The partner function “Payer” is changed in the sold-to customer master.
* The partner function “Bill-to party” is changed to the new payer.
* Receivables resulting from the sales order are posted to the new payer.
* Any additional sales order items are given the payment terms for the new payer.

NO.25 A sales order is to be delivered with a material and quantity using item category TAN.

What configuration settings are necessary? (Choose two)
* The sales document type needs to be set to relevant for delivery.
* The item category needs to be set to “relevant for delivery” for value items.
* The item category needs to be set to schedule line allowed.
* The schedule line category needs be to set to relevant for delivery.

NO.26 Which one of the following statements is incorrect about the billing document? Please choose the correct answer.
* Billing document is divided into three levels: Header, Item, and Schedule Line.
* The data regarding the consumption of the customer’s credit limit is posted when the billing document is posted
* When billing document is posted, the status in all the related sales, delivery, and billing documents is updated

NO.27 Which complaint request document is created with a mandatory reference to a billing document?
* Returns
* Advanced returns request
* Credit memo request
* Invoice correction request

NO.28 If the material entered in the sales order is not available, how is the user alerted to this situation?
* The availability control screen is displayed.
* The system automatically sets the order quantity to zero.

* The incompletion log displays the unconfirmed schedule line as a missing field.
* The system highlights the schedule line.

NO.29 A customer is to be billed on the last day of every month, regardless of when the order and the delivery are processed.

Which procedure fulfills this requirement?
* Maintain a factory calendar with a single date per month and assign it to the customer master record of the payer.
* Maintain a billing date profile and assign it to the sales document type.
* Maintain a customer-specific billing due list variant and schedule a periodic job.
* Use the condition technique and assign a billing date determination profile to the customer master record of the payer.

NO.30 How are Enterprise Services (ES) for the SAP Business Suite made available to the customer?
* Via Enhancement Packages
* Via Add-ons
* Via Support Packages
* Via Best Practices

NO.31 Which SAP NetWeaver component realizes cross-system application processes?
* SAP Exchange Infrastructure (SAP XI) / SAP Process Integration (SAP PI)
* SAP Enterprise Portal (SAP EP)
* SAP Master Data Management (SAP MDM)
* SAP Business Warehouse (SAP BW)

NO.32 Your company decided to change the price of a material and wants to keep a pricing history.

How can you update the condition records?
* Change the price within the sales order to update the condition record.
* Change the pricing condition record.
* Create a new pricing condition record using a template.
* Change the price using the update function of the condition type.

NO.33 What steps are included in the cash sales process? (Choose two)
* When you save the cash sales, the system prints a document – BA00 – that can be given to the customer as an order confirmation.
* When you save the cash sales, the system prints a document that can be given to the customer as an invoice. This document is controlled with output type RD03.
* When you save the cash sales, the system automatically creates a delivery.
* When you save the cash sales, there is no need for a delivery and goods issue posting because the customer receives the products immediately.

NO.34 You want to adjust an output in the order-to-cash part of your business.

Which of the following do you have to consider when you make the change? (Choose two)
* Each output type can have only one transmission medium assigned to it.
* The permitted transmission mediums are assigned to the output type in Customizing.
* The access sequence of the output determination procedure defines which document data is shown in the output presentation.
* You must enhance the form that is assigned to the output type if you want to include new document fields in an output.

NO.35 What is controlled by the item category of a sales document item? (Choose three)
* Whether an item is relevant for billing

* Whether an item is relevant for pricing
* Whether a customer-material info record is read
* Whether you can reject an item in a sales order
* Whether you can create schedule lines for the item.

NO.36 Which of the following field combinations are used in assigning a partner determination procedure to the sales document header? Please choose the correct answer.
* Sales Organization, Distribution Channel and Sales Document Type
* Sales Organization, Distribution Channel, Plant
* Sales Document Type
* Sales Organization and Distribution Channel

NO.37 Which of the following two statements are correct? There are 2 correct answers to this question.
* Delivery scheduling will be terminated if sufficient stock is not available in the warehouse.
* Delivery relevance in the item category at sales order level is valid only for text or value items.
* The goods issue movement type is defined at the schedule line category level.

NO.38 Which of the following must you set up in sales customizing to create an order-related delivery?
* An item category with “Item is relevant for delivery”
* An item category and scheduling agreement type
* An item category with “Schedule Line allowed”
* An item category and MRP type

NO.39 What can you do using “table control” in the context of sales orders? There are 3 correct answers to this question.
* Hide columns
* Rearrange the sequence of the table columns
* Create a personalized display variant
* Adjust the height of the rows
* Define default values for input fields

NO.40 Your company wants to have a new condition record for freight costs. The condition type should consider the gross weight of all the order items and handle the following scale:

– From 0 kg – 8 EUR

– From 1 kg – 12 EUR

– From 5 kg -16 EUR

– From 10 kg – 20 EUR

Which of the following do you have to configure in the condition type to meet this requirement? There are 2 correct answers to this question.
* Set the calculation type to fixed amount.
* Set the Exclusion indicator to net price
* Select the Group condition checkbox.
* Select the Header condition checkbox.

NO.41 Which of the following functions can you use to display an overview of customer-specific prices for various customers on

one screen?

* Net price list
* Pricing analysis
* Pricing report
* Pricing log

NO.42 Business area can be determined in sales through… There are 3 correct answers to this question.

* Plant and item division
* Distribution channel and plant
* Sales organization, distribution channel and plant
* Sales area
* Sales organization, distribution channel and item division.

NO.43 You want to enhance an existing print document that is based on a SAPscript form with a new field that does not require separate preparation logic. Which statement is correct? Please choose the correct answer.

* A new print out program with the new field has to be created.
* If the field exists in the relevant communication structure, the enhancement can be processed directly in the SAP script form.
* A new access sequence has to be created with an access step on a condition table and the new field as the key.
* A new output type has to be created and assigned to the changed SAP script form.

NO.44 A new promotion is released, giving the first 100 units sold a $300 discount. No discount will be given to any units sold afterwards.

Assuming the configuration steps have been set correctly, what fields need to be updated in the discount (ZDIS) Pricing Master Data to fulfill this requirement? Please choose the correct answer.

* Enter $300 in the amount field, 100 Units as the Max. Order field
* In scales, enter $300 for all units sold from 1 – 100 units. Enter $0 from units 100+
* Enter $300 in the amount field, 100 Units as the Maximum Condition Base Value
* Enter $300 in the amount field and set the Condition Type validity value to 100 units

C_TSCM62_67 Exam Certification Details:

Exam:80 questionsLevel:AssociateSample Questions: SAP C_TSCM62_67 Exam Sample Question Languages:German, English, Spanish, French, Japanese, Korean, Portuguese, Russian, Chinese trad.Sub-solution:Sales and Services

Ultimate Guide to the C_TSCM62_67 - Latest Edition Available Now:
https://www.validexam.com/C_TSCM62_67-latest-dumps.html]