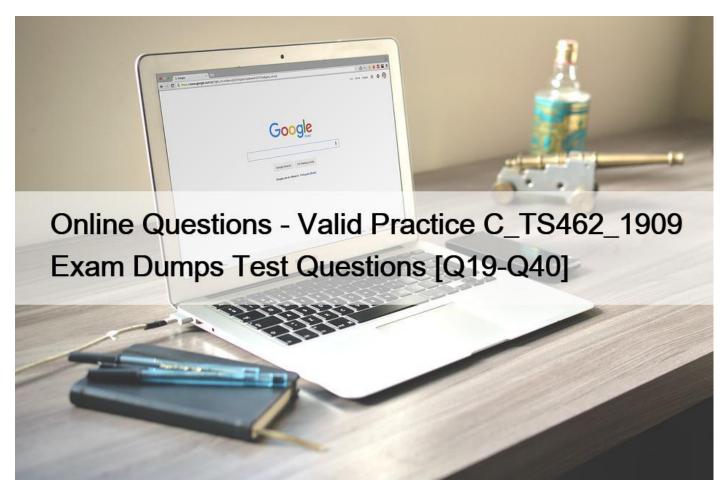
## Online Questions - Valid Practice C\_TS462\_1909 Exam Dumps Test Questions [Q19-Q40



Online Questions - Valid Practice C\_TS462\_1909 Exam Dumps Test Questions 100% Real C\_TS462\_1909 dumps - Brilliant C\_TS462\_1909 Exam Questions PDF Q19. What should you do to set up an invoice list? (Choose two.)

- \* Define a factory calendar and assign it to the customer master of the payer
- \* Assign the invoice list type to each applicable billing document type
- \* Create a new billing type and assign it to the applicable sales order type
- \* Create a periodic billing plan for the bill-to party and assign it to the customer master

Q20. What kind of billing plan is used to set up down payments for a sales process? Please choose the correct answer.

- \* Periodic billing
- \* Milestone billing
- \* Payment plan
- \* Installment plan

Q21. Which SAP Fiori apps are assigned to business role Internal Sales Representative? There are 2 correct answers to this question.

- \* Manage Billing Documents
- \* Manage Sales Quotations
- \* Pick Outbound Delivery

## \* Sales Order Fulfillment Monitor

Q22. Which of the following are capabilities of multidimensional reporting in SAP S/4HANA embedded analytics?

There are 3 correct answers to this question.

- \* Sort
- \* Scheduling
- \* Filters
- \* Drilldown
- \* Forecast

Q23. What can you do in the Sales Order Fulfillment Monitor? There are 2 correct answers to this question.

- \* Start automatic pricing update for all sales orders
- \* Monitor sales orders in critical stages
- \* Execute order-related billing
- \* Check and edit the payment terms on header and/or item leve

Q24. What activity is supported by the Sales Order Fulfillment Monitor? Please choose the correct answer.

- \* Change KPI data for sales
- \* Create sales contracts
- \* Resolve incomplete data
- \* Track warehouse orders

**Q25.** Your project requires shipment of several sales orders in one outbound delivery. What must the sales orders have in common? (Choose three.)

- \* Picking location
- \* Ship-to party
- \* Route
- \* Shipping point
- \* Warehouse number

Q26. Which master data can you use for automatic determination of the delivering plant in a sales order? (Choose three.)

- \* Customer hierarchy
- \* Material master
- \* Sold-to party
- \* Customer material info record
- \* Ship-to party

Q27. What characterizes SAP Smart Business? (Choose three.)

- \* It provides a set of SAP Fiori apps for your key business processes based on the SAP S/4HANA Model Company
- \* It provides key performance indicator (KPI) visualizations with semantic colors and target thresholds
- \* It consists of tiles in the SAP Fiori launchpad
- \* It provides an exception-based working model combining analytics with actions to solve issues
- \* It consists of a set of transaction codes for reports that can be linked to unique URLs

Q28. Which of the following elements can you use to influence the item category determination in a sales order?

(Choose two.)

- \* Sales area
- \* Sales document type

- \* Item category group
- \* Material type

Q29. What are SAP standard criteria used in determination of G/L accounts? There are 3 correct answers to this question.

- \* Account assignment group
- \* Company code
- \* Account assignment group for material
- \* Chart of accounts
- \* Sales organization

**Q30.** Which steps must be completed to implement a new SAP Fiori tile for a specific evaluation? There are 3 correct answers to this question.

- \* Create the tile and assign it to the evaluation
- \* Create the exception report in the background system
- \* Define the required thresholds
- \* Create the tile and assign it to the KPI
- \* Create a new KPI

Q31. You want to ensure that an incomplete document cannot be saved. How can you achieve this? Please choose the correct answer.

- \* Assign a status group to the fields that should be checked for completeness
- \* Select the 'Warning' indicator for the fields in the incompleteness procedure
- \* Set the dialog message for incompletion for the sales document type
- \* Assign an incompleteness procedure to the respective item categories

**Q32.** You maintain a sales order with several items and grant a discount in the sales order. The system should automatically distribute the discount among the items based on the net value. How do you achieve this?

- \* Set up a header condition
- \* Use a customer hierarchy record
- \* Set up a minimum value
- \* Use the same item category in each item

Q33. How do you establish the interface between SAP S/4HANA Sales and Finance?

- \* Assign a sales organization to a company code
- \* Uniquely assign a distribution channel to a company code
- \* Set up the upload of the billing document request
- \* Set up the general billing interface

Q34. Which of the following are design guidelines for SAP Fiori apps used in the Intelligent core? There are 2 correct answers to this question.

- \* Ensure that all transactions from SAP ERP are converted to SAP Fiori applications.
- \* Ensure a user can complete a task with as few clicks as possible.
- \* Allow users to work with interfaces that have a different look and feel.
- \* Allow a user to have the same experience, regardless of the device they choose to use.

Q35. Which of the following are tables in the SAP S/4HANA sales data model? There are 2 correct answers to this question.

- \* Business Data
- \* LIS Table (Credit Management)
- \* Document Flow (Simplified)
- \* Status Header

Q36. What does the Schedule Line configuration control? There are 3 correct answers to this question.

- \* Delivery group
- \* Transfer of requirements
- \* Movement type
- \* Availability check
- \* Returns

Q37. A header partner function is to be used and changed on the item level. Which setting do you have to make to achieve this?

Please choose the correct answer.

- \* Select the 'Copy partner function' parameter in the Customizing settings for the item category
- \* Maintain the sales document header as the relevant source for the partner function
- \* Mark the partner function as unique in the partner determination procedure of the sales document type
- \* Include the partner function in the partner determination procedure of the item category

Q38. Which elements are part of item category determination? There are 3 correct answers to this question.

- \* Item category group
- \* Higher level item category
- \* Sales document type
- \* Material group
- \* SD document category

Q39. Where in customizing do you assign the billing plan type?

- \* Copying control for billing documents
- \* Billing document type
- \* Billing document item category
- \* Sales document item category

Q40. What are standard Sales and Distribution text sources? There are 3 correct answers to this question.

- \* Output master
- \* Preceding document
- \* Customer role of the business partner master
- \* Material master
- \* Condition master

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