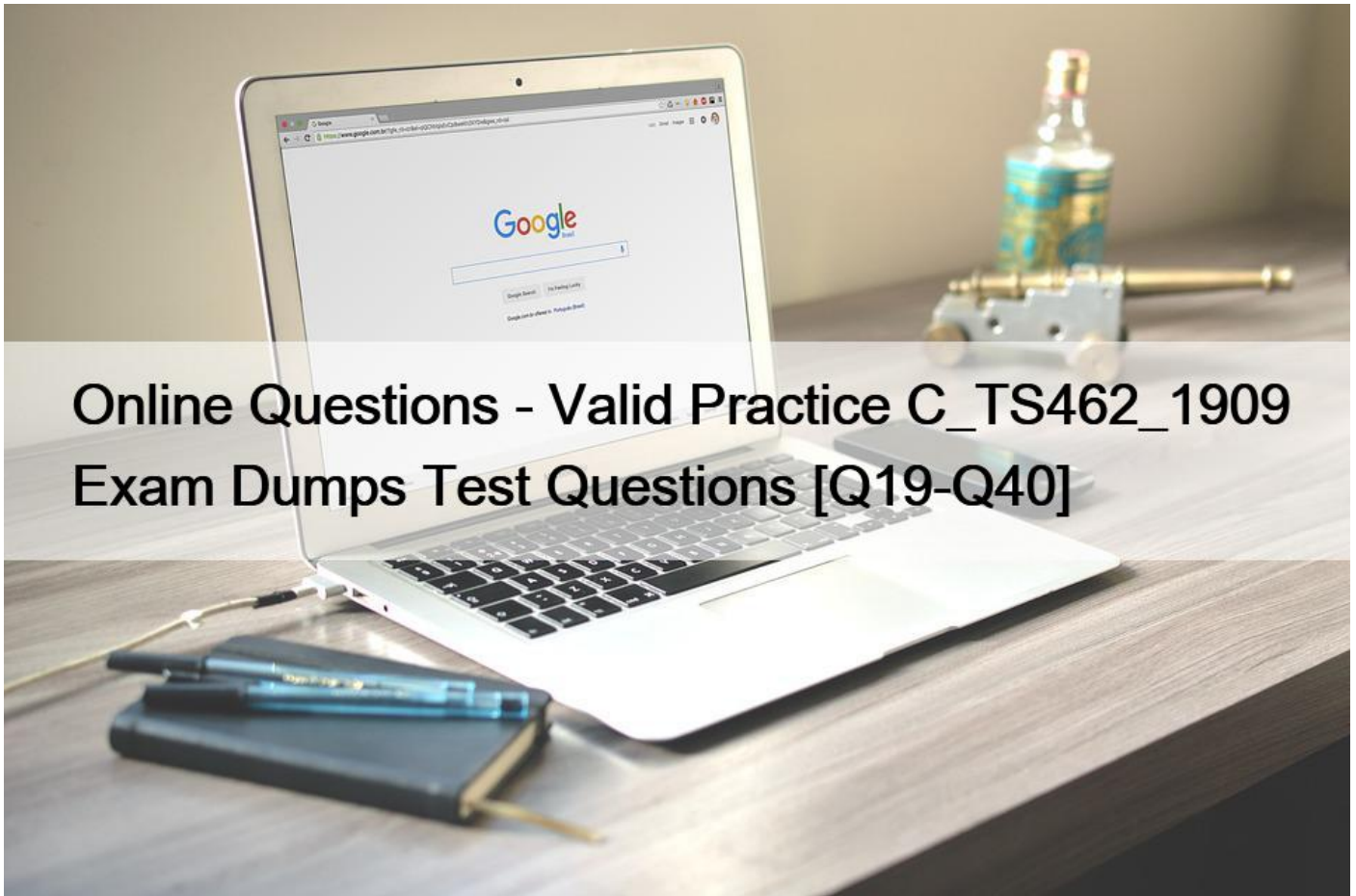


Online Questions - Valid Practice C_TS462_1909 Exam Dumps Test Questions [Q19-Q40]



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Online Questions - Valid Practice C_TS462_1909 Exam Dumps Test Questions 100% Real C_TS462_1909 dumps - Brilliant C_TS462_1909 Exam Questions PDF Q19. What should you do to set up an invoice list? (Choose two.)

- * Define a factory calendar and assign it to the customer master of the payer
- * Assign the invoice list type to each applicable billing document type
- * Create a new billing type and assign it to the applicable sales order type
- * Create a periodic billing plan for the bill-to party and assign it to the customer master

Q20. What kind of billing plan is used to set up down payments for a sales process? Please choose the correct answer.

- * Periodic billing
- * Milestone billing
- * Payment plan
- * Installment plan

Q21. Which SAP Fiori apps are assigned to business role Internal Sales Representative? There are 2 correct answers to this question.

- * Manage Billing Documents
- * Manage Sales Quotations
- * Pick Outbound Delivery

* Sales Order Fulfillment Monitor

Q22. Which of the following are capabilities of multidimensional reporting in SAP S/4HANA embedded analytics?

There are 3 correct answers to this question.

- * Sort
- * Scheduling
- * Filters
- * Drilldown
- * Forecast

Q23. What can you do in the Sales Order Fulfillment Monitor? There are 2 correct answers to this question.

- * Start automatic pricing update for all sales orders
- * Monitor sales orders in critical stages
- * Execute order-related billing
- * Check and edit the payment terms on header and/or item level

Q24. What activity is supported by the Sales Order Fulfillment Monitor? Please choose the correct answer.

- * Change KPI data for sales
- * Create sales contracts
- * Resolve incomplete data
- * Track warehouse orders

Q25. Your project requires shipment of several sales orders in one outbound delivery. What must the sales orders have in common? (Choose three.)

- * Picking location
- * Ship-to party
- * Route
- * Shipping point
- * Warehouse number

Q26. Which master data can you use for automatic determination of the delivering plant in a sales order? (Choose three.)

- * Customer hierarchy
- * Material master
- * Sold-to party
- * Customer material info record
- * Ship-to party

Q27. What characterizes SAP Smart Business? (Choose three.)

- * It provides a set of SAP Fiori apps for your key business processes based on the SAP S/4HANA Model Company
- * It provides key performance indicator (KPI) visualizations with semantic colors and target thresholds
- * It consists of tiles in the SAP Fiori launchpad
- * It provides an exception-based working model combining analytics with actions to solve issues
- * It consists of a set of transaction codes for reports that can be linked to unique URLs

Q28. Which of the following elements can you use to influence the item category determination in a sales order?

(Choose two.)

- * Sales area
- * Sales document type

- * Item category group
- * Material type

Q29. What are SAP standard criteria used in determination of G/L accounts? There are 3 correct answers to this question.

- * Account assignment group
- * Company code
- * Account assignment group for material
- * Chart of accounts
- * Sales organization

Q30. Which steps must be completed to implement a new SAP Fiori tile for a specific evaluation? There are 3 correct answers to this question.

- * Create the tile and assign it to the evaluation
- * Create the exception report in the background system
- * Define the required thresholds
- * Create the tile and assign it to the KPI
- * Create a new KPI

Q31. You want to ensure that an incomplete document cannot be saved. How can you achieve this? Please choose the correct answer.

- * Assign a status group to the fields that should be checked for completeness
- * Select the 'Warning' indicator for the fields in the incompleteness procedure
- * Set the dialog message for incompleteness for the sales document type
- * Assign an incompleteness procedure to the respective item categories

Q32. You maintain a sales order with several items and grant a discount in the sales order. The system should automatically distribute the discount among the items based on the net value. How do you achieve this?

- * Set up a header condition
- * Use a customer hierarchy record
- * Set up a minimum value
- * Use the same item category in each item

Q33. How do you establish the interface between SAP S/4HANA Sales and Finance?

- * Assign a sales organization to a company code
- * Uniquely assign a distribution channel to a company code
- * Set up the upload of the billing document request
- * Set up the general billing interface

Q34. Which of the following are design guidelines for SAP Fiori apps used in the Intelligent core? There are 2 correct answers to this question.

- * Ensure that all transactions from SAP ERP are converted to SAP Fiori applications.
- * Ensure a user can complete a task with as few clicks as possible.
- * Allow users to work with interfaces that have a different look and feel.
- * Allow a user to have the same experience, regardless of the device they choose to use.

Q35. Which of the following are tables in the SAP S/4HANA sales data model? There are 2 correct answers to this question.

- * Business Data
- * LIS Table (Credit Management)
- * Document Flow (Simplified)
- * Status Header

Q36. What does the Schedule Line configuration control? There are 3 correct answers to this question.

- * Delivery group
- * Transfer of requirements
- * Movement type
- * Availability check
- * Returns

Q37. A header partner function is to be used and changed on the item level. Which setting do you have to make to achieve this?

Please choose the correct answer.

- * Select the '‘Copy partner function’ parameter in the Customizing settings for the item category
- * Maintain the sales document header as the relevant source for the partner function
- * Mark the partner function as unique in the partner determination procedure of the sales document type
- * Include the partner function in the partner determination procedure of the item category

Q38. Which elements are part of item category determination? There are 3 correct answers to this question.

- * Item category group
- * Higher level item category
- * Sales document type
- * Material group
- * SD document category

Q39. Where in customizing do you assign the billing plan type?

- * Copying control for billing documents
- * Billing document type
- * Billing document item category
- * Sales document item category

Q40. What are standard Sales and Distribution text sources? There are 3 correct answers to this question.

- * Output master
- * Preceding document
- * Customer role of the business partner master
- * Material master
- * Condition master

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