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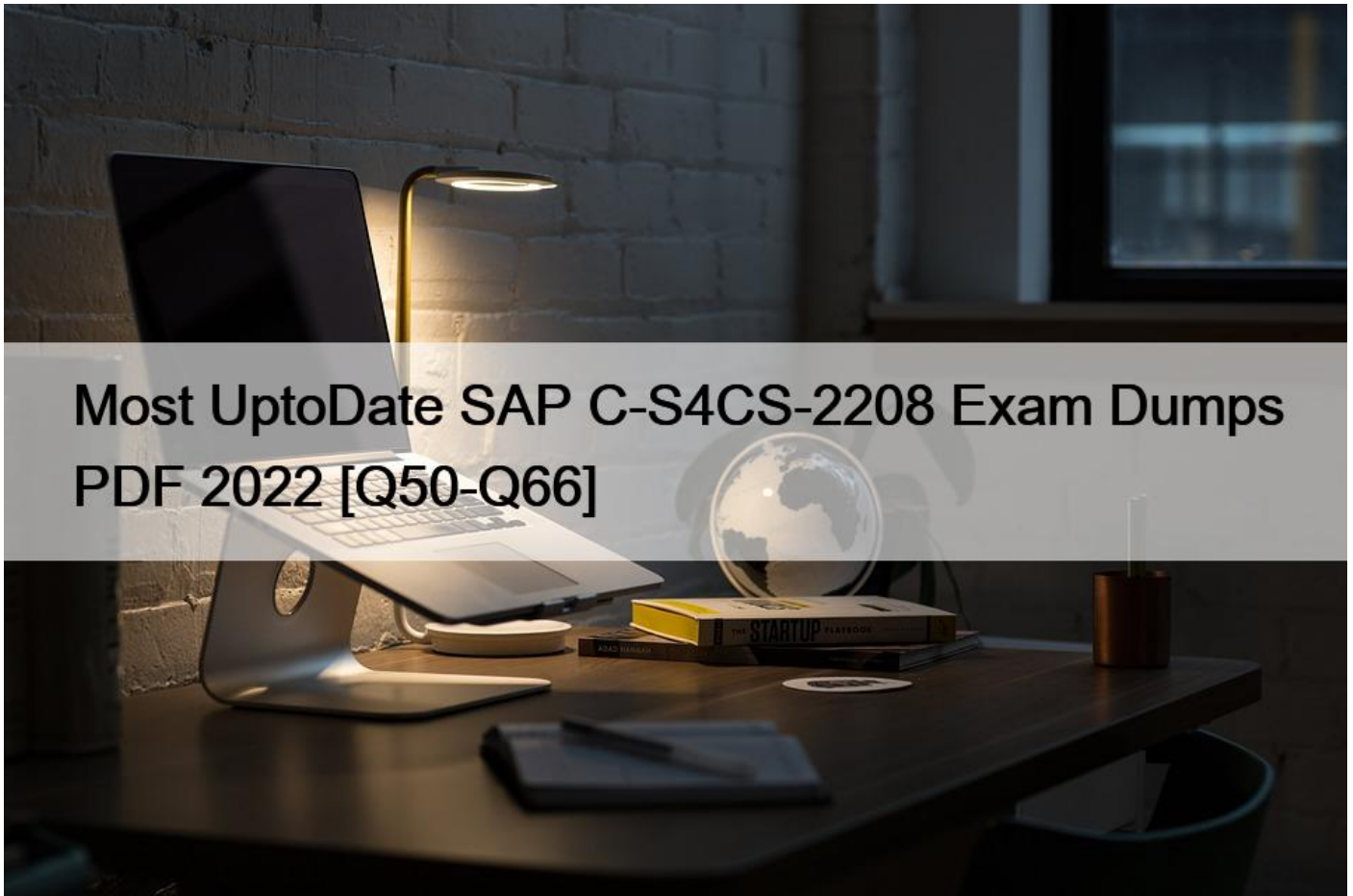

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SAP C-S4CS-2208 Exam Syllabus Topics:

TopicDetailsTopic 1- Perform Tasks related to Order-to-Cash Performance Monitoring (BKN)- describe Expert Configuration; explain SAP Business Technology Platform Identity Authentication ServiceTopic 2- Identify Self-Service Configuration UIs for data migration- Scope Item Level Implementation for Core SalesTopic 3- SAP S- 4HANA Cloud (public) - Sales Overview- Fiori Overview Pages for Sales and Distribution (1BS)Topic 4- Describe the concepts of extensibility and integration and their implementations- Identify Key Solution configuration settings for integrationTopic 5- Describe the RISE with SAP strategy and the solution scope of SAP S- 4HANA Cloud (public)- Explain Organizational Units and the basic best practices for system data used in the SAP S- 4HANA Cloud environment specifically addressing SalesTopic 6- Explain tenants of SAP Cloud security, General Data Protection Regulation (GDPR) requirements- Perform Tasks related to Sales Contract Management (I9I), Sales Quotation (BDG), Sell from Stock (BD9)

QUESTION 50

InApp and Side-by-Side Extensibility

Which in-app extensibility options are available in SAP S/4HANA Cloud? 2 answers
* Integration extensibility
* Managed extensibility
* Classic extensibility
* Key user extensibility

QUESTION 51

What is the difference between the Free of Change Delivery process and the Sell from Stock process? Please choose the correct answer.
* Billing type
* Sales document type
* Picking document type
* Delivery document type

QUESTION 52

In which implementation phase do you perform data load preparation? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on
* Realize
* Deploy
* Explore

QUESTION 53

You are working on a Sale from Stock (BD9) process in SAP S/4HANA Cloud. Which of the following process steps is the shipping specialist responsible for? (2)
* Add freight costs
* Create batches
* Create outbound delivery
* Run Advanced Available-to-Promise

QUESTION 54

How does the implementation consultant support the customer during Fit-to-Standard workshops? There are TWO answers for this Question
* Demonstrate SAP Best Practices in the Starter system
* Review current custom code in the customer system
* Highlight gaps that require configuration or extensibility decisions
* Show and explain all available self-service configuration Uls

QUESTION 55

You are running the Sales Order Processingwith Customer Down Payment (BKJ) process.Who creates the down payment request? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on
* Shipping specialist

* Internal sales representative
* Billing clerk
* Accounts receivable accountant

QUESTION 56

What SAP Fiori app do you use to mass upload your customer master data to SAP S/4HANA Cloud? Please choose the correct answer.
* Create PI Documents
* Customer Master
* Maintain Business Partner
* Manage Your Solution

QUESTION 57

What function do you perform during the data load preparation? Please choose the correct answer.
* Fill in migration templates with legacy data
* Extract legacy data from the current system
* Simulate data load in the new cloud system
* Analyze legacy data for validity and relevance

QUESTION 58

In which SAP Best Practices resource do you find the Self-Service Configuration Uls per scope item? Please choose the correct answer.
* Backlog list template
* Test script
* Business process flow
* Business scenario to configuration mapping

QUESTION 59

You are working on a Sell from Stock (BD9) process in SAP S/4HANA Cloud. Which business role can confirm the shipment of goods by posting a goods issue? Please choose the correct answer.
* Shipping specialist
* Warehouse clerk
* Sales representative
* Billing clerk

QUESTION 60

You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK). What is automatically created for each relevant third party? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on feedback@erpprep.com to get up to 50% cashback.
* Purchase order
* Billing document
* Delivery
* Purchase requisition

QUESTION 61

Which app do you use to extend the existing organizational units?
* Manage Schedule Agreements
* Manage Business Users
* Manage Mass Maintenance
* Manage Your Solution

QUESTION 62

You are working in the SAP Fiori analytical apps for sales (1BS) in SAP S/4HANA Cloud. Which role would allow a user to launch the largest number of analytical apps for sales? Please choose the correct answer.
* Shipping specialist
* Returns refund clerk
* Sales manager
* Billing clerk

QUESTION 63

What is the most significant feature of a hybrid cloud? Please choose the correct answer.
* It is made available on the premises of a third-party cloud provider.
* It is a mix of on-premise and cloud solutions.
* It is a mix of private cloud and public cloud.
* Its resources are shared by multiple customers and accessed via the Internet.

QUESTION 64

For which extensibility approach do you use the SAP Cloud Platform? Please choose the correct answer.
* Key user extensibility
* Classic extensibility
* Side-by-side extensibility
* Managed extensibility

QUESTION 65

What does the Simulate Import function allow you to do in the Manage Your Solution SAP Fiori app? Please choose the correct answer.
* Generate mass business transactions to test the system
* Activate the organizational structure and simulate business process execution against it
* Import best-practice business transactions and test business processes
* Test migration data against the system customization without commit

QUESTION 66

Which of the following criteria must a quotation meet to be considered in the Quotation Conversion Rate KPI? There are 2 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on
* Net Value > 0
* Valid on the current date
* Header status is completed

* Reference to an inquiiy

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