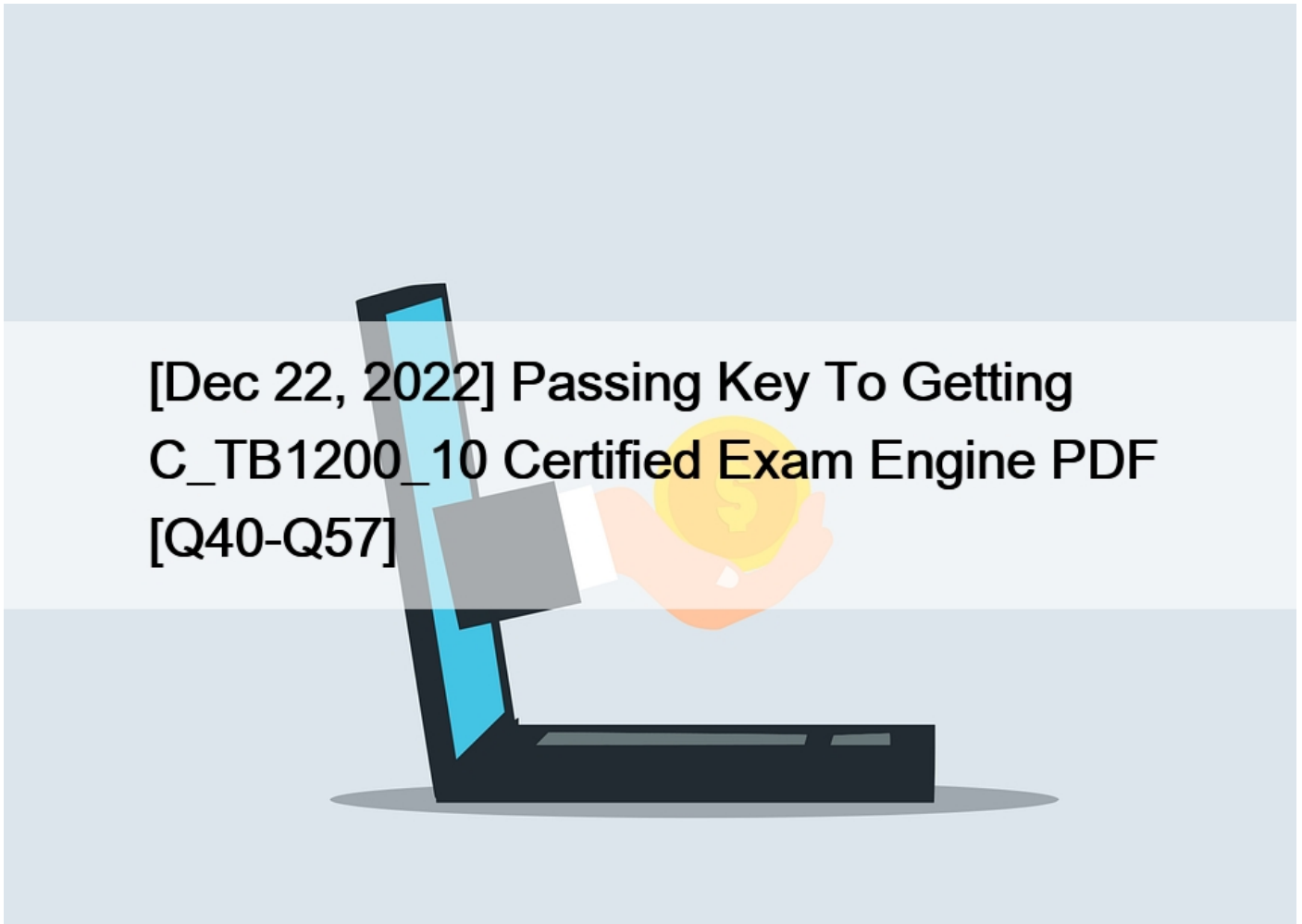


[Dec 22, 2022 Passing Key To Getting C_TB1200_10 Certified Exam Engine PDF [Q40-Q57]



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NO.40 The user wants to automatically create and send a PDF by email when adding a sales quotation. Where can you set up the option to do this? Note: There are 2 correct Answers to this question.

- * In the print preferences
- * In the company details
- * In the user defaults
- * In the general settings

NO.41 Data ownership is used in a company and the "business partner and document"; method is selected. A sales employee adds a sales quotation for a business partner. How will the system apply data ownership rules if there is NOT an owner in the business partner master data?

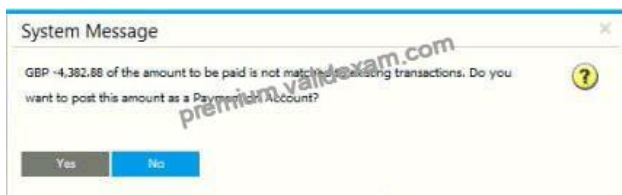
- * Based on the sales employee's authorizations
- * Based on the business partner contact

- * Based on the company relationship
- * Based on the document owner

NO.42 What settings on the Company Details window are irreversible after a posting has occurred? Note: There are 2 correct Answers to this question.

- * Use perpetual inventory
- * Item groups valuation method
- * Local currency
- * Enable advanced G/L account determination

NO.43 A user creates an incoming payment for a customer and selects two invoices to be paid. When the user tries to post the payment the system message that is shown in the attached screenshot appears. What are possible reasons for this system message? Note: There are 2 correct Answers to this question.



- * The amount in the Payment Means window does NOT match the total amount of invoices.
- * The customer uses a foreign currency and the exchange rate is NOT set up.
- * The user did NOT choose a payment means.
- * The invoices are NOT due yet.

NO.44 A company uses the advanced G/L account determination solution. The company defined five rules for special business scenarios for selling items to different countries.

Which accounts does the system use for all other business scenarios to assign accounts to journal entries?

- * The accounts defined in the G/L determination window
- * The accounts defined in the warehouse
- * The accounts defined in the item master data
- * The accounts defined in the item group

NO.45 Your customer offers promotion codes to certain customers. You define a user-defined table to hold the promotion code information. The marketing director needs to maintain and update the table using an easy to find menu in the system. What do you recommend?

- * User-defined Object
- * User-defined Values
- * User-defined Field

NO.46 A company wants to track the sales performance of items by different market segments. Examples of these segments include sales to youths, seniors, professionals, and amateurs. These market segments sometimes overlap. Which functionality can help the company track sales performance of items for overlapping market segments?

- * Customer Type
- * Customer Groups
- * Item Groups
- * Item Properties

NO.47 You manage serial numbers for tablet items in your warehouse. When you look at the Serial Number Transaction report, you notice that no serial numbers exist for the transactions of a Goods Receipt PO (GRPO). What could be the reason for the missing serial numbers for the GRPO transactions?

- * The serial number management method of the item is set to On Release Only.
- * The serial numbers were already defined in the Purchase Order base document.
- * After the GRPO was added, the Manage Item By definition was set to None.
- * The serial number expiration date has passed.

NO.48 A sales representative should be able to Inform a customer before adding a sales order, if the order exceeds their credit limit. Additionally the sales manager wants to be notified when a credit limit has been exceeded.

How can you Implement this? Note: There are 2 correct answers to this question.

- * Activate the credit deviation alert with the sales manager as the recipient.
- * Enable credit limit restrictions on sales orders in the general settings.
- * Define a user alert with a query to check the sales order value against the credit limit.
- * Set up an approval process for credit deviation with the sales manager as the approver.

NO.49 In the header of the item master data record for Item A2222, only the Purchasing Item checkbox is selected. The item category checkboxes for Inventory Item and for Sales Item are unchecked. Why would items have these settings?

- * They are components in an assembly bill of materials
- * They are used in the drop ship process
- * They are used as consignment items
- * They are office supplies

NO.50 A service representative creates a service call at midnight for a customer with a contract. The contract's service level agreement specifies a resolution time of 8 hours. The service call shows a resolution deadline of noon. Why is the deadline further out than 8 hours?

- * The equipment card contains a different resolution time.
- * Resolution time calculation is affected by the hours of coverage listed in the contract.
- * The response time from the contract is added to the resolution time.
- * The time period for resolution begins once a technician is assigned.

NO.51 One of the items you manage in your warehouse fell and broke so you throw it away. What document should you add to record the removal of the item from the inventory?

- * Goods Issue
- * Retirement
- * Inventory Transfer
- * Goods Return

NO.52 The user wants to automatically create and send a PDF by email when adding a sales quotation. Where can you set up the option to do this? Note: There are 2 correct answers to this question.

- * In the general settings
- * In document settings
- * In the print preferences
- * In the user defaults

NO.53 Your company manufactures electronic devices. How would you define a technician employee and a calibration machine in order to plan capacity in the production process?

- * Add an item master data with Items type for the machine. Add an item master data with Labor type for the technician.

- * Add a Machine resource master data for the machine. Add a forecast for the technician.
- * Add a Machine resource master data for the machine. Add a Labor resource master data for the technician.
- * Add an item master data for the machine. Add an employee master data for the technician.

NO.54 A user is assigned to three user groups and gets the same authorization to A/R invoices at read-only, none and full. What will be the effective authorization of the user?

- * The authorization defaults to read-only
- * The first authorization that was assigned
- * The most generous authorization – full
- * None, since there is an obvious conflict

NO.55 In the Customer Receivables Aging report what is the Aging Date?

- * The due date of the transaction
- * The age interval in which the debts are distributed in the report
- * The date from which the age of the debt is calculated

NO.56 You have set up advanced availability-to-promise (ATP) in a company with three item groups. The first item group does NOT need an automatic ATP check. The second item group requires an ATP check and CANNOT be split into multiple deliveries. The third item group requires an ATP check but can have multiple deliveries.

What action is needed to configure This requirement?

- * Set the appropriate order multiple and order interval in each item group
- * Use a different row type in the sales order for each Item group
- * Create a checking rule to assign to each item group

NO.57 Query Manager allows you to save user queries in categories.

What is the purpose of a category? Note: There are 2 correct answers to this question.

- * Allows you to schedule the running of queries by category
- * Enables the query to be saved and printed as a report
- * Controls access to the saved user query
- * Groups similar types of user queries

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