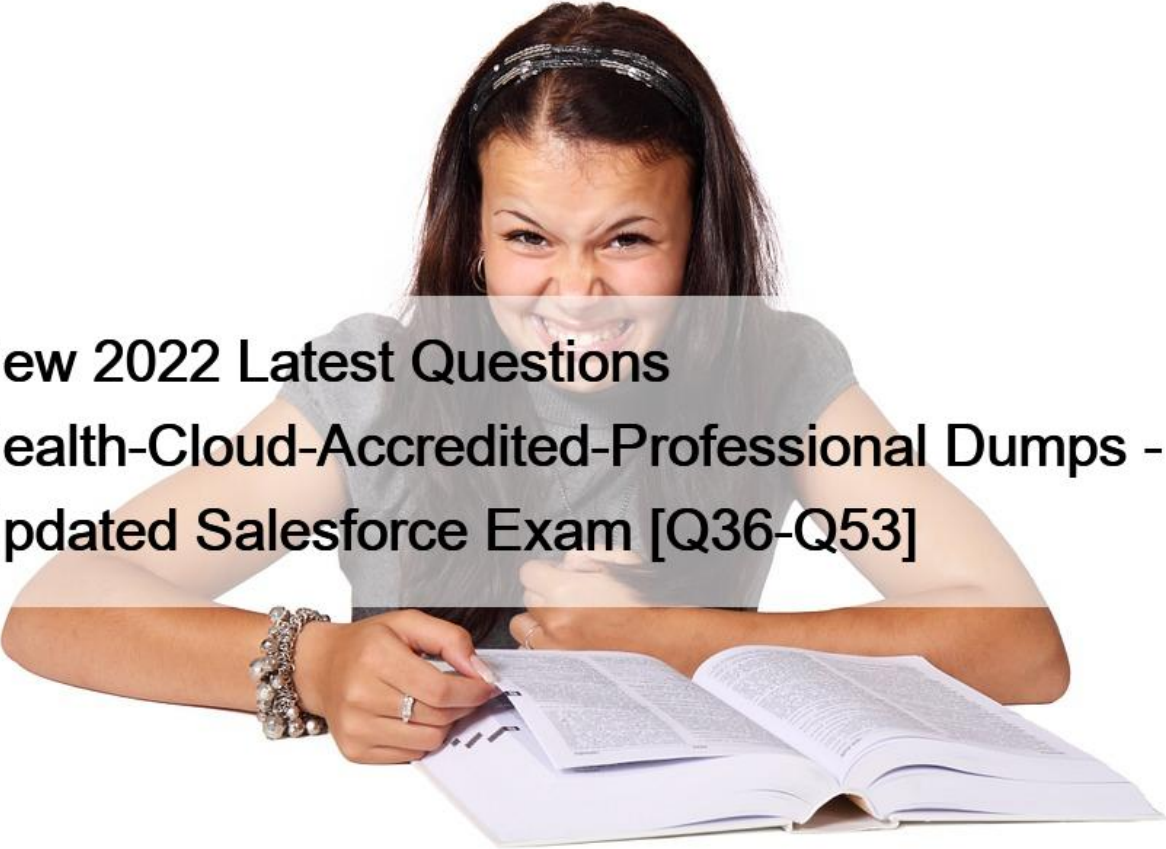


New 2022 Latest Questions Health-Cloud-Accredited-Professional Dumps - Use Updated Salesforce Exam [Q36-Q53]



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Q36. Which Salesforce Product allows encryption of Protected Health Information (PHI) data at rest to enhance Health Cloud?

- * Shield
- * Tableau CRM
- * Health Cloud
- * Service Cloud

Q37. Which objects are leveraged to track patient referrals?

- * Lead
- * Care Request
- * Care Program Enrollee
- * Cases

Q38. Which is true about choosing a care request type when setting up a new care request record?

- * Any case record type can be chosen when creating care request.

- * A care request type cannot be chosen when creating a new care request.
- * A case record type can be chosen to identify a single care request type for each care request.
- * Multiple care request types can be chosen for a single care request.

Q39. A Payer Service Cloud org uses Accounts and contacts to model Health Insurance Members. While all teams within the organization Work with all members, only some teams require HC capabilities. What is the recommended best practice for modeling members in HC for this organization?

- * Only groups needing HC capabilities need to use Person Accounts.
- * Model as Person Accounts, whether they are using HC capabilities or not.
- * Account Record Types for existing members can remain as-is. Future members should be created as Person Accounts.
- * Use the individual model with HC

Q40. Which action is Possible in the program enrollment flow when adding in 'Enroll in Program'; quick action to a record? (Choose three)

- * Starting a new blank care plan
- * Signing enrollment consent form
- * Seeing a list of all product and selecting applicable products
- * Selecting the provider associate with a product
- * Creating a new care program

Q41. When Setting Up Intelligent Sales, which three types of record should be a

Records can be Created? (Choose Three)

- * Accounts
- * Contacts
- * Assets
- * Locations
- * Opportunities

Q42. What is the difference between Care Program and Care Plans in Health Cloud? (Choose 1 ; Recall concept / Remember.)

- * Care Programs track a patient's overall health journey, while Care Plans are more focused on specific care needs.
- * Care Plans can be exposed in a community while Care Programs cannot.
- * Care Plans are only used by Providers & Payers while Care Programs are only used by Life Sciences companies.
- * Care Programs are just a different type of Care Plan which capture more details such as financial information.
- * Care Programs are an extension on Care Plans.

Q43. What is the best practice when transitioning an org from Service Cloud to HC?

- * Approach depends on how each customer uses their org. Any other options may be used.
- * Put HC use cases in a new org, leave only Service Cloud use cases in an existing org.
- * Migrate the entire org in place.
- * Build out HC capabilities in a new org, then migrate all users and data.

Reference and details below.

We've boiled down the upgrade options into three simple paths to success, depending on each organization's unique situation. Many existing Sales and Service Cloud instances don't have extensive customizations or technical debt. In those cases, upgrading to Health Cloud in the current org frequently provides the fastest path with little to no disruption for existing users.

Q44. Which underlying object helps with sales compliance with sales agreements?

- * Opportunities
- * Contacts
- * Orders
- * Forecasts

Explanation

Reference and details below.

Over time, you can compare planned quantities to actual quantities as orders are booked and use this insight to monitor and enforce compliance to the agreement.

Q45. A sales Representative wants to request a Rep-to-Rep Transfer. What two paths are available to request the transfer? (Choose two)

- * Under visit, choose to navigate to visit Products.
- * The transfer can be requested while creating an Order Authorization for a Visit.
- * To Request the transfer, navigate to product, then choose the specific inventory location against which to request the transfer.
- * During Visit creation you can request the transfer while selecting products required for a visit.

Q46. Which three steps should be followed when setting up Intelligent Sales in Health Cloud? (Choose three.)

- * Customize Visit Execution event object
- * Customize the vendor product fulfillment flow
- * Enable Intelligent Sales
- * Set up permission set for Intelligent Sales
- * Set Visit Inventory Management to enabled

Q47. Where can a Salesforce administrator configuring different levels of access to patients' care plans, configure team members different levels of access to cases to ensure sensitive data is not shared with the wrong groups?

- * Permission Set Groups
- * Profiles
- * Contact Roles on case
- * Permission Sets
- * Case Team Roles

Explanation

Reference and details below.

Case Team Role

The Case Team Role object represents a role for a member of the patient care team, such as Caregiver or Physiotherapist. Care coordinators assign roles when they add a member to the private patient site. The case team role also controls access to the case and the care plan, and controls visibility of the user in the site.

Q48. Which format is acceptable for intelligent document automation upload?

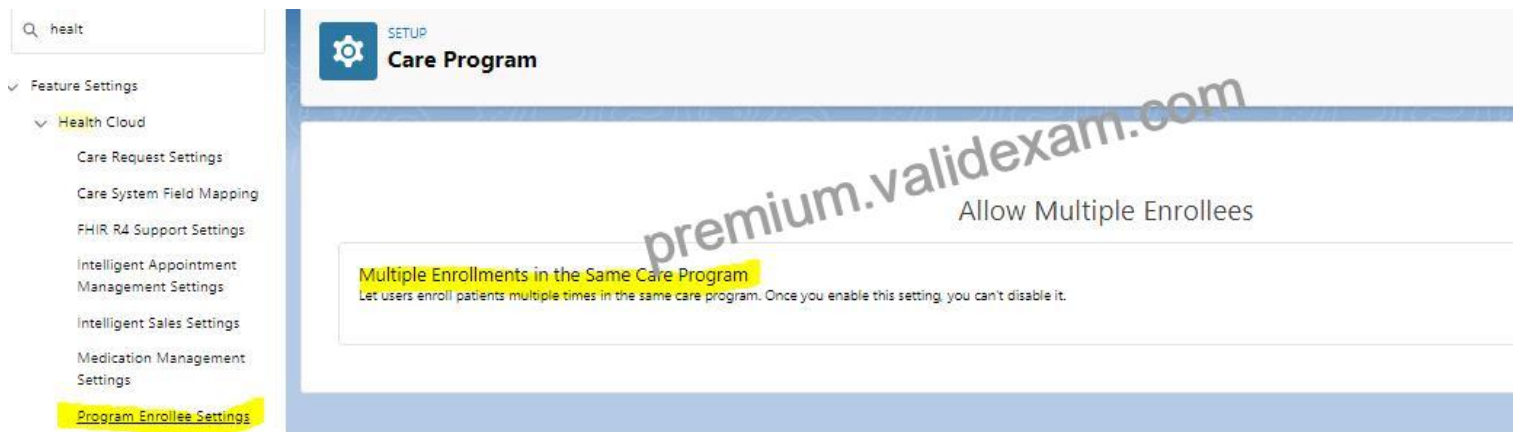
- * .PNG

- * .CSV
- * .DOC
- * .MP4

Q49. The Salesforce administrator for ABC Policies Inc, a Health Care Payer Organization, would like to enable the members to enroll in and out of Care Program multiple times. Where, within Health Cloud Settings, should a Health Cloud administrator make changes to accomplish this requirement?

- * Program Enrollee Settings
- * Care Program Settings
- * Health Cloud Settings
- * Care Request Settings

Reference and details below.



Q50. Which entity in the new data model of Health Cloud can be used to store mappings between different coding systems such ICD and HCC codes?

- * Identifier
- * Codesets
- * ContactPoint
- * Codeset Bundle

Q51. Which three medication related FHIR resources are supported in the new data model of Health cloud (Choose Three)

- * Medical Administration
- * Medication
- * Dosage
- * Medication Dispense
- * Medical Request

Q52. Which three statement are true about a Care Program? (Choose 3)

- * A Patient can be enrolled in multiple care programs at the same time.
- * A Patient cannot be enrolled in the same care program more than once.
- * More than 500 patients can be enrolled in a care program in a single request using the Care Program Enrollment.
- * CareProgramEnrollee represents the participant enrolled in a care program
- * A patient can be enrolled in the same care program more than once.

Q53. Service cloud organization is migrating to health cloud, and only certain teams of users have health cloud use cases .Which

users are……

health cloud permission set licences.

What three types of ancillary information can be included in a single care request.

- * Care request providers
- * Care request reviews
- * Care request drug
- * Care request diagnosis
- * Care request facility

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