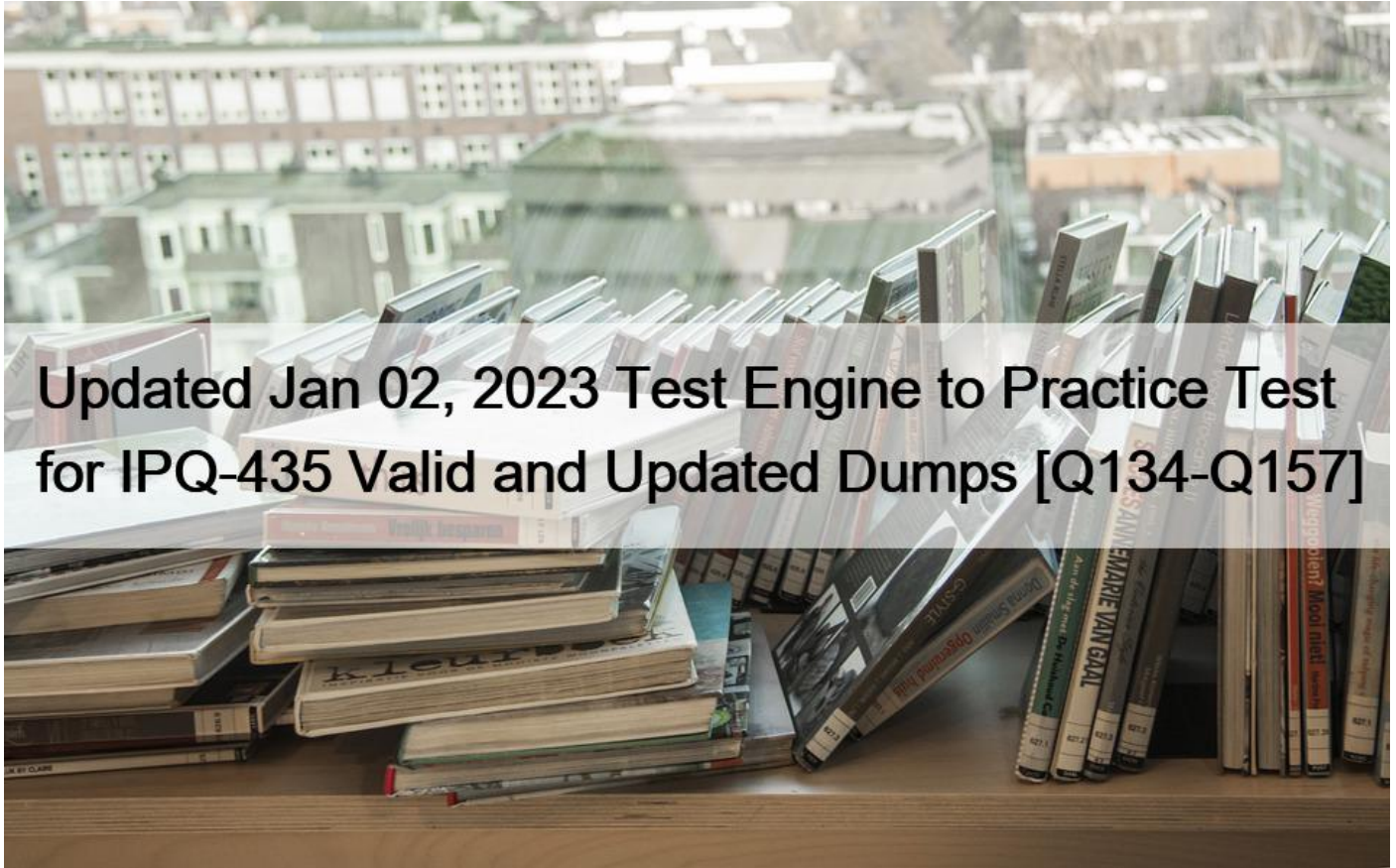


Updated Jan 02, 2023 Test Engine to Practice Test for IPQ-435 Valid and Updated Dumps [Q134-Q157]



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Exam Questions for IPQ-435 Updated Versions With Test Engine

QUESTION 134

Configuration/Validation Rules define relationships between two products.

- * True
- * False

QUESTION 135

What can you use to build a promotion? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- * An individual product
- * A bundle of products
- * A bundle within a bundle
- * An order

- * An asset

QUESTION 136

What is CpQAppHancfler?

- * The remote method used to filter products from the shared catalog
- * An Angular directive within the persistent cart templates that contains CPQ loqk
- * A specialized global Apex class that includes methods to perform CPQ functions
- * An integration procedure invoked by the persistent cart that performs CPQ functions

QUESTION 137

Context mappings can be configured from the context dimension or the context scope.

- * True
- * False

QUESTION 138

Once a line item is configured in Vlocity Cart, products must be removed and re-added to change configuration.

- * True
- * False

QUESTION 139

What can you set using the cardinality of a promotion's child product? (Choose THREE) Note: This question displayed answer options in random order when taking this Test.

- * The minimum amount of the product that can be purchased
- * The maximum amount of the product that can be purchased
- * Whether the price of the product rolls up into the total for the promotion
- * Whether the product is optional for purchase

QUESTION 140

When dealing a custom pricing plan step for attribute-based pricing in the Default Pricing plan, where should the step be placed in the sequence?

- * After the step Apply Parent Variables
- * Before the step Initialize Pricing Context
- * Between the step Initialize Pricing Variables and the step Apply Offer Adjustments
- * Between the step Initialize Pricing Context and the step Load Price list Entries

QUESTION 141

Use the Add Mode and Default Quantity fields only for auto-add or auto-replace product relationships.

- * True
- * False

QUESTION 142

Product attributes are stored:

Note: This question displayed answer options in random order when taking this Test.

- * in JSON format in a field on the Product2 object
- * As name/value pairs on the Attribute2 object
- * In individual fields on the product record
- * As a binary attachment

QUESTION 143

For product relationships, select a product in the Related Product field to modify attributes based on non-product-related factors.

- * True
- * False

QUESTION 144

Which of these is true for a time plan?

Note: This question displayed answer options in random order when taking this Test.

- * it has a start date.
- * it has an end date.
- * it has a length of time.
- * it can be prorated.

QUESTION 145

Where do product images appear in the Cart?

- * In the Product List
- * In the Cart's Line Item pane
- * Product images must be configured in the Cart's templates
- * In the Product Details modal window

QUESTION 146

How can a user understand changes to pricing applied in the cart?

- * The display text in the Products list in the cart
- * Popup message window after the order is submitted
- * By clicking the Price Details icon on the line item
- * Pricing adjustments do not display in the cart

QUESTION 147

All Vlocity Picklist definition fields are not visible at run-time during order capture in Vlocity Cart.

- * True
- * False

QUESTION 148

The logic to call and execute the rules is within the:

Note: This question displayed answer options in random order when taking this Test

- * Rule itself

- * interface
- * implementation
- * Custom Apex Class

QUESTION 149

Sarah works from home and her internet connectivity is dropping sporadically making it difficult to get her work done. She has increasingly become dissatisfied with her internet provider and finally has reached her breaking point. Sarah calls her internet provider to complain. In an attempt to remedy the situation, the CSR offers Sarah 20% off her monthly charges for the next 12 months. Sarah accepts. What type of discount is described in this scenario?

- * Order-Based
- * Account-Based
- * Contract-Based

QUESTION 150

When a user performs a search on the product list in Vlocity Cart, which fields are queried?

- * Product Name
- * Product description
- * Product Code
- * List Price

QUESTION 151

Which two actions are taken by the checkout method? Choose 2 answers

- * Validates the pricing and configuration of the items
- * Moves the opportunity, quote or order to the next state of the ordering process
- * Invokes an integration procedure to fulfil the order
- * Invokes a calculation procedure to validate and finalize pricing

QUESTION 152

Which of these can you use to indicate a child product of a promotion is decreased by \$5.00?

Note: This question displayed answer options in random order when taking this Test.

- * Price list adjustment
- * Adjustment
- * Redeemable code
- * Product code
- * Override

QUESTION 153

A compound filter chains together an internal evaluation filter with a qualification filter.

- * True
- * False

QUESTION 154

When you use multiple price lists

- * You can assign more than one base price to the same product.
- * You don't need the Salesforce price book.
- * You can ignore affectivity time frames.

QUESTION 155

When a child product's price has been adjusted and the display text is unclear:

Note: This question displayed answer options in random order when taking this Test.

- * The product does not appear in the cart
- * The price adjustment may not be understood
- * The agent will have difficulty understanding the base price
- * The product name will be incorrect

QUESTION 156

Which types of rules can you write using context rules? {Choose TWO}

Note: This question displayed answer options in random order when taking this Test.

- * Penalty
- * Qualification
- * Compatibility
- * Configuration

QUESTION 157

If more than one promotion has been applied to a bundle in the Cart, what must you have enabled to be able to delete the promotions?

- * Update scope setting in the promotion
- * Deep delete
- * Shallow delete

Salesforce IPQ-435 Exam Syllabus Topics:

TopicDetailsTopic 1- Create Product Relationships to Recommend, Exclude, or Require other Products- Create Advanced Rules to Modify Product Attributes During Order CaptureTopic 2- Configure Advanced Pricing Strategies such as Attribute-Based Pricing and Usage Pricing- Create Orders with Non-Assetizable ProductsTopic 3- Identify the Best Type of Rule to Use Given a Scenario- Configure Data Movement Across Line Items Using Field MapperTopic 4- Create and Apply Context Rules to Products, Promotions, Price Lists, and Price List Entries- Create Object Types and Learn Inheritance ArchitectureTopic 5- Customize a Guided LWC Interaction for Purchasing Products- Manage the Shared Catalog's Platform CacheTopic 6- Create Advanced Rules to Auto-Add Products to the Cart- Configure One-Time and Recurring PricesTopic 7- Create Contextual Discounts for Orders, Accounts, and Contracts- Create and Configure Orders Using the CartTopic 8- Create

Product Bundles and Define Product Cardinality- Understand the Industries CME Data Model

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