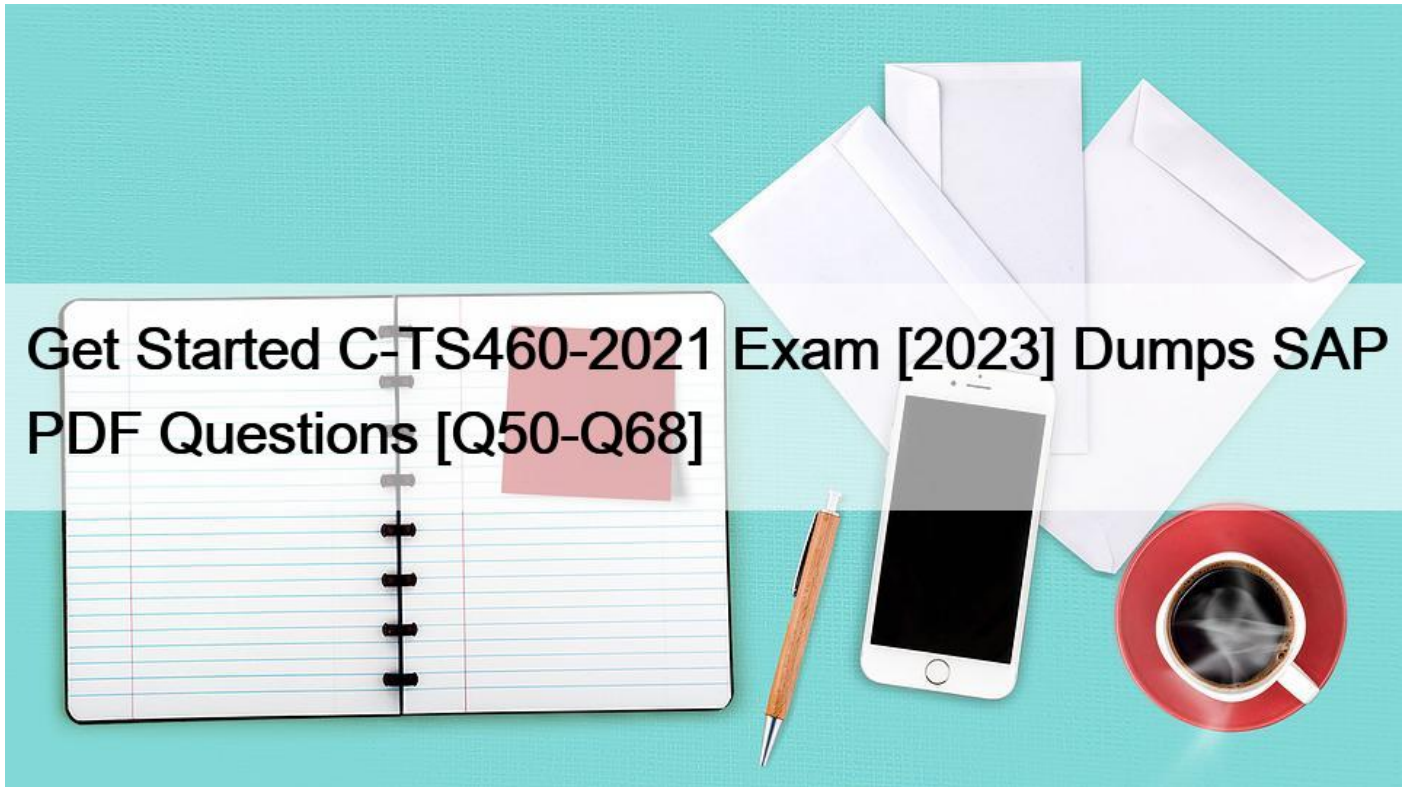# Get Started C-TS460-2021 Exam [2023 Dumps SAP PDF Questions [Q50-Q68

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NO.50 You want to ensure that any text previously transferred from a source sales document to a target sales document is not affected by changes to the text in the source sales document. Which option is available to fulfill this requirement?
* Copying text
* Referencing text
* Copy control on item level
* Copy control on header level

NO.51 Which of the following are features of condition contract management (CCM) in Settlement Management?

Note: There are 3 correct answers to this question.
* In SAP S/4HANA Sales, a condition contract contains key information relevant for the calculation and settlement of customer rebates
* CCM complements, but does not replace, traditional rebate management in SAP S/4HANA.
* Partial, final, and delta are types of settlement available in CCM
* A settlement calendar must be maintained in each condition contract
* Condition type RES1 is used in condition contracts to calculate the rebate accrual value

NO.52 You are creating a sales order with reference to a quotation and want to be able to change the sold- to party.

Where do you maintain the setting to allow this?
* In the business partner sales and distribution view
* In the copy control – copy requirements
* In the definition of the sales document type for the quotation
* In the definition of the sales document type for the order

NO.53 The business wants to use the requested delivery date as the pricing date in sales orders. Where do you maintain this?
* In the pricing procedure
* In the schedule line category
* In the sales document type
* In the customer master sales and distribution view

NO.54 What are some of the characteristics of text determination? Note: There are 2 correct answers to this question.
* Customer text types are determined by the access sequence in the text determination procedure.
* The text type in the text determination procedure can be set to appear in a pop-up window during copying
* Each step in the access sequence has a text type as its source.
* Pricing condition record texts can be used as a standard text source

NO.55 In the event of a material shortage, your customer wants you to ship as much material as possible on the requested date, while still requiring eventual delivery of the full ordered quantity. What do you set to achieve this requirement?
* The Partial Delivery Allowed indicator
* The Complete Delivery indicator in the sales order header
* The Unlimited Tolerance indicator
* The Only Complete Delivery Allowed indicator

NO.56 Which of the following are examples of outbound processes in SAP Extended Warehouse Management? Note:

There are 2 correct answers to this question.
* Internal routing
* Picking optimization
* Scrapping
* Load management

NO.57 When scheduling a sales order for delivery, which lead times are obtained from the route? Note: There are 2 correct answers to this question.
* Pick/pack time
* Transit time
* Transportation lead time
* Loading time

NO.58 You create a condition master record based on a condition type. Which parameters are controlled at the condition type level? Note: There are 3 correct answers to this question.
* Validity period
* Scales
* Condition class
* Exclusive
* Statistical

NO.59 Which steps must be completed to use a specific SAP Fiori tile format for a KPI evaluation? Note: There are 3 correct answers to this question.

* Assign the tile to the KPI.
* Assign the tile to an evaluation.
* Assign the tile to a catalog and a tile group.
* Choose an appropriate tile format and create the tile.
* Create the exception report in the back-end system.

NO.60 Which of the following are part of the SAP Business Technology Platform? Note: There are 3 correct answers to this question.
* Cloud platform
* Machine learning
* Internet of Things
* Design thinking
* Blockchain

NO.61 What are some of the characteristics of SAP Best Practices for SAP S/4HANA? Note: There are 3 correct answers to this question.
* Each building block is unique to a scope item
* Scope items represent predefined business process functionality delivered out of the box
* Best Practices consist of solution packages, scope items and building blocks
* Scope items must be included in the project scope
* Test scripts are available in scope items

NO.62 Which elements are used during the automatic shipping point determination in a sales order? Note: There are 3 correct answers to this question.
* Delivering plant from the sales order schedule line
* Shipping conditions
* Transportation group
* Delivering plant from the sales order item
* Loading group

NO.63 Which of the following settings can you configure in the sales document type? Note: There are 3 correct answers to this question.
* Structure scope
* Billing relevance
* Billing block
* Read info record
* Default delivery type

NO.64 What does the schedule line category control? Note: There are 3 correct answers to this question.
* Relevant for picking
* Item relevant for delivery
* Delivery block
* Purchasing document type
* Storage location required

NO.65 You want to combine items from different sales orders into one delivery document. Which fields need to have the same values in every sales order item you want to combine? Note: There are 2 correct answers to this question.
* Transportation zone
* Shipping point
* Incoterms

* Terms of payment

NO.66 What are some of the characteristics of a preliminary billing document in SAP S/4HANA? Note: There are 2 correct answers to this question.
* A preliminary billing document is relevant for output, but not for posting to financial accounting
* A preliminary billing document is a required intermediary document between a billed reference document and the final billing document.
* A preliminary billing document is an optional intermediary document between a billed reference document and the final billing document.
* A preliminary billing document is not relevant for output, but it is relevant for posting to financial accounting.

NO.67 Sales order scheduling uses several lead times. What are the source objects for these lead times? Note: There are 2 correct answers to this question.
* Sold-to party
* Route
* Shipping point
* Plant

NO.68 Which tools are available within SAP S/4HANA to support a user’s reporting and analytics needs? Note: There are 3 correct answers to this question.
* Analytical SAP Fiori apps
* SAP Lumira
* Multidimensional reports
* Analysis Path Framework
* SAP Analytics Cloud

SAP C-TS460-2021 Exam Syllabus Topics:

TopicDetailsTopic 1- Explain key simplifications enabled by SAP S- 4HANA in the area of Sales- Master Data and Organizational StructuresTopic 2- Explain and perform tasks relating to the use and customizing of Sales Documents- Set up and maintain relevant master data and organiaztional structuresTopic 3- Maintain customization settings required to perform cross-functional business processes- Explain the use and customizing of shipping transactionsTopic 4- Explain and perform tasks relating to pricing and condition technique- Explain topics related to SAP Intelligent TechnologiesTopic 5- Explain and perform tasks relating to Billing (basics), and maintain customization settings- Explain Best Practices for using SAP S- 4HANA reporting

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