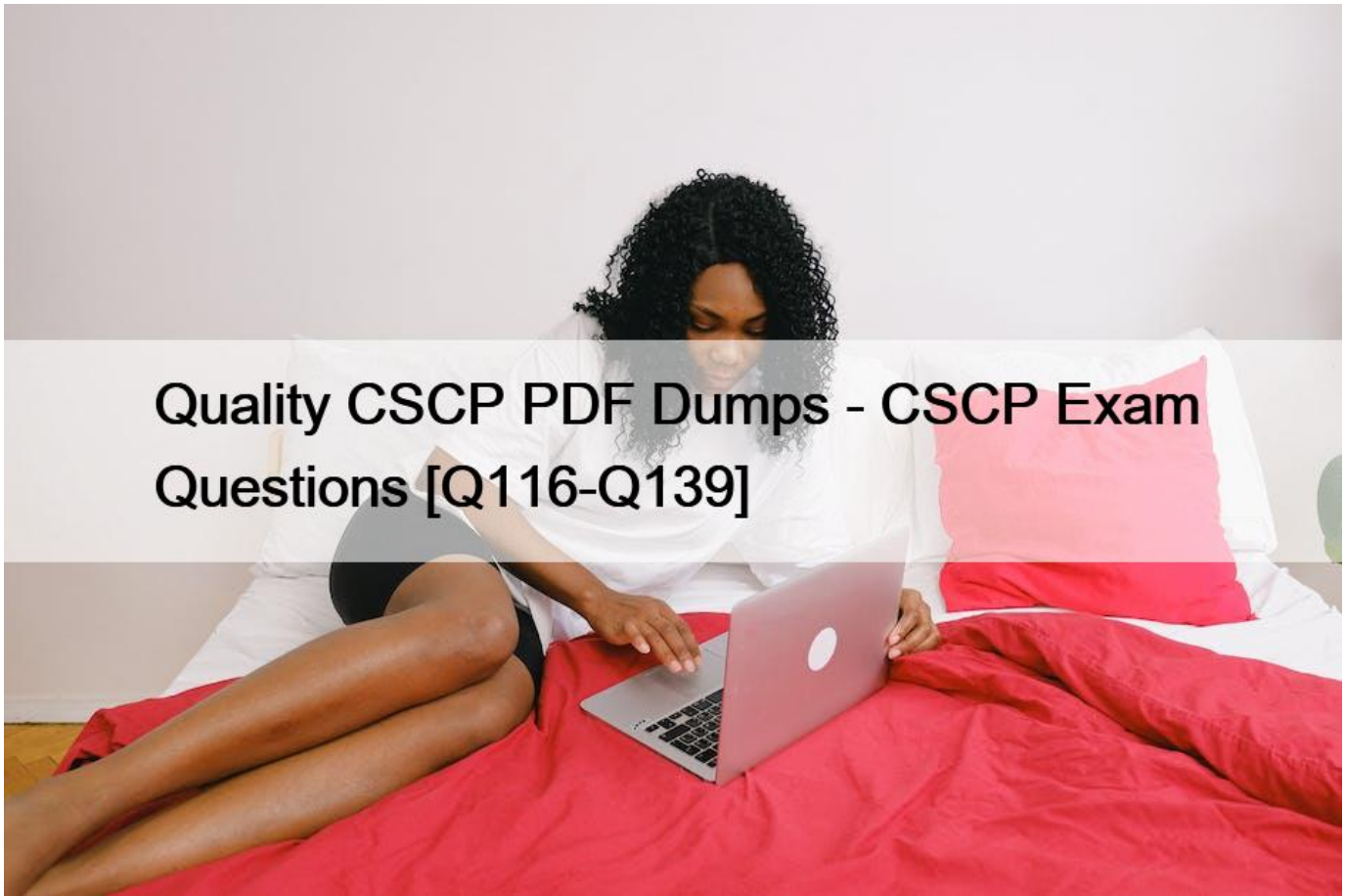


## Quality CSCP PDF Dumps - CSCP Exam Questions [Q116-Q139]



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**Q116.** Which of the following does research indicate to be true about setting objectives?

- \* most companies set too few
- \* most companies set too many
- \* most companies don't have any objectives
- \* most companies actually set an appropriate number of objectives

**Q117.** The use of a seasonal index as a forecasting technique measures the ratio of the:

- \* average seasonal demand to the average demand for all periods.
- \* average demand for all periods to the average seasonal demand.
- \* average seasonal demand to the standard deviation of the demand for all periods.
- \* standard deviation of the seasonal demand to the standard deviation of demand for all periods.

**Q118.** A product should be designed for a manufacturing process with the smallest number of:

- \* operations, motions, and parts.
- \* raw materials and purchase parts.

- \* options to maximize cost savings.
- \* operating supplies.

**Q119.** What is the inventory turnover for a company with the following financial data?

Total revenue:	\$34,452,000
Cost of goods sold	\$14,181,000
Net receivable:	\$1,767,000
Inventory:	\$7,411,000

- \* 1.91
- \* 4.64
- \* 8.03
- \* 19.50

**Q120.** Which of the following benefits of supplier relationship management typically results from collaboration with a few critical suppliers?

- \* Automation of supplier sales activities
- \* Elimination of formal contracts
- \* Reduction in customer and supplier inventories
- \* Standardization of communications

**Q121.** Which of the following actions is most likely to increase total supply chain risk?

- \* Standardizing components used in a product family
- \* Expanding operations to multiple locations
- \* Consolidating manufacturing locations
- \* Reducing the supplier base for commodity-type components

Section: Supply Chain Strategy, Design, and Compliance

Explanation

**Q122.** Allowing for organizational restructuring is an example of which of the following steps in creating successful strategic alliances among suppliers?

- \* Managing multifaceted relationships
- \* Negotiating a win-win deal
- \* Planning for change
- \* Conducting pulse checks

**Q123.** A large bicycle company has outsourced manufacturing and needs to respond immediately to any logistics problems in the supply chain. The best technological solution to meet this need is:

- \* enterprise resources planning.
- \* supply chain event management.
- \* supplier relationship management.
- \* a transportation management system.

Section: Implementation and Operations

**Q124.** The primary reason for the evolution of the supply chain is:

- \* fewer rejects due to poor quality.
- \* increased on-time delivery.

- \* increased cost savings.
- \* increased communication.

**Q125.** In a make-or-buy decision, if the product is modular and the company is dependent on knowledge and capacity, outsourcing most likely will be:

- \* company policy
- \* viewed as a way to reduce costs
- \* considered necessary
- \* considered risky

**Q126.** Which measure is used during the synchronization of a system?

- \* efficiency
- \* effectiveness
- \* takt time
- \* throughput time
- \* utilization

**Q127.** A company plans to maximize profitability by charging more for its products at retail locations than on its website. Which of the following segmentation strategies would best support this plan?

- \* Group
- \* Channel
- \* Regional
- \* Location

**Q128.** For innovative products, what is the typical average margin of forecast error at the time production is committed?

- \* 1%
- \* 10%
- \* 25%
- \* 40% to 100%
- \* 200%

**Q129.** Which of the following factors typically is most important to a company that uses the chase production strategy when evaluating potential suppliers for a component?

- \* Supplier's agility
- \* Supplier's certification status
- \* Quoted delivery time
- \* Quoted total price

**Q130.** Using an independent service provider for logistics would be most appropriate in which of the following situations?

- \* A shoe company that wants to penetrate a foreign market
- \* A business that owns plants and warehouses globally
- \* A financial services company that wants to expand its services
- \* A cable television company that wants to add services

**Q131.** Which of the following statements best identifies the value of using a supplier rating system?

- \* It provides an objective means for a company to determine outstanding suppliers.
- \* It allows customers to post chargebacks to suppliers.
- \* It offers a company an effective way to control suppliers' delivery processes.
- \* It ensures that all suppliers are using the same quality standards to manufacture products.

**Q132.** Out of the following, which of these would most likely be the first step in devising an effective supply chain strategy?

- \* analyze the demand for the company's product
- \* introduce new products
- \* decrease product prices
- \* analyze competitors' products

**Q133.** What is the primary role of marketing in supporting supply chain management?

- \* Selecting favored supplier partners
- \* Developing efficient customer channels
- \* Focusing on short-term forecasting accuracy
- \* Working with research and development on slow-moving products

Section: Fundamentals of Supply Chain Management

**Q134.** Which of the following measures of a supply chain performance is most desirable from a stockholder perspective?

- \* Diversity of sales channels
- \* Lean manufacturing performance
- \* Time to market of new products
- \* Velocity and return on assets (ROA)

**Q135.** A supervisor knows that employees have good ideas for improving department operations but are hesitant to share them. Which of the following tools would be most appropriate for encouraging the employees to participate in identifying opportunities?

- \* Tree diagram
- \* Pareto chart
- \* Process map
- \* Affinity diagram

**Q136.** An advanced planning system differs primarily from enterprise resources planning by:

- \* optimizing operations scheduling.
- \* translating plans into action.
- \* concentrating on production.
- \* linking to the transportation management system.

Section: Implementation and Operations

**Q137.** Which of the following strategies is used primarily for demand planning?

- \* Build-to-order scheduling
- \* Push-pull replenishment
- \* Collaborative planning, forecasting, and replenishment
- \* Vendor-managed inventory

**Q138.** Which of the following pillars of supply chain excellence refers to the process of assessing and selecting the structure and formal system of communication, division of labor, coordination, control, authority, and responsibility required to achieve company and supply

chain-wide goals and objectives?

- \* human resources
- \* information technology
- \* organizational measurement
- \* organizational design

**Q139.** To what point in the supply chain does most executives tend to focus their efforts on when managing their supply chain?

- \* point of supply
- \* point of manufacturing
- \* point of consumption
- \* point of purchase

### Certification Level

The Certified Supply Chain Professional or CSCP, is a professional-level certificate that assesses a candidate's knowledge and skills relating to the basic strategies, concepts, and technologies used in modern-day supply chain operations. This learning path is intended to give a broad understanding of supply management concepts to help your organization remain competitive in the ever-challenging business landscape. To attain this certification, you will have to pass one test, also known as the CSCP.

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