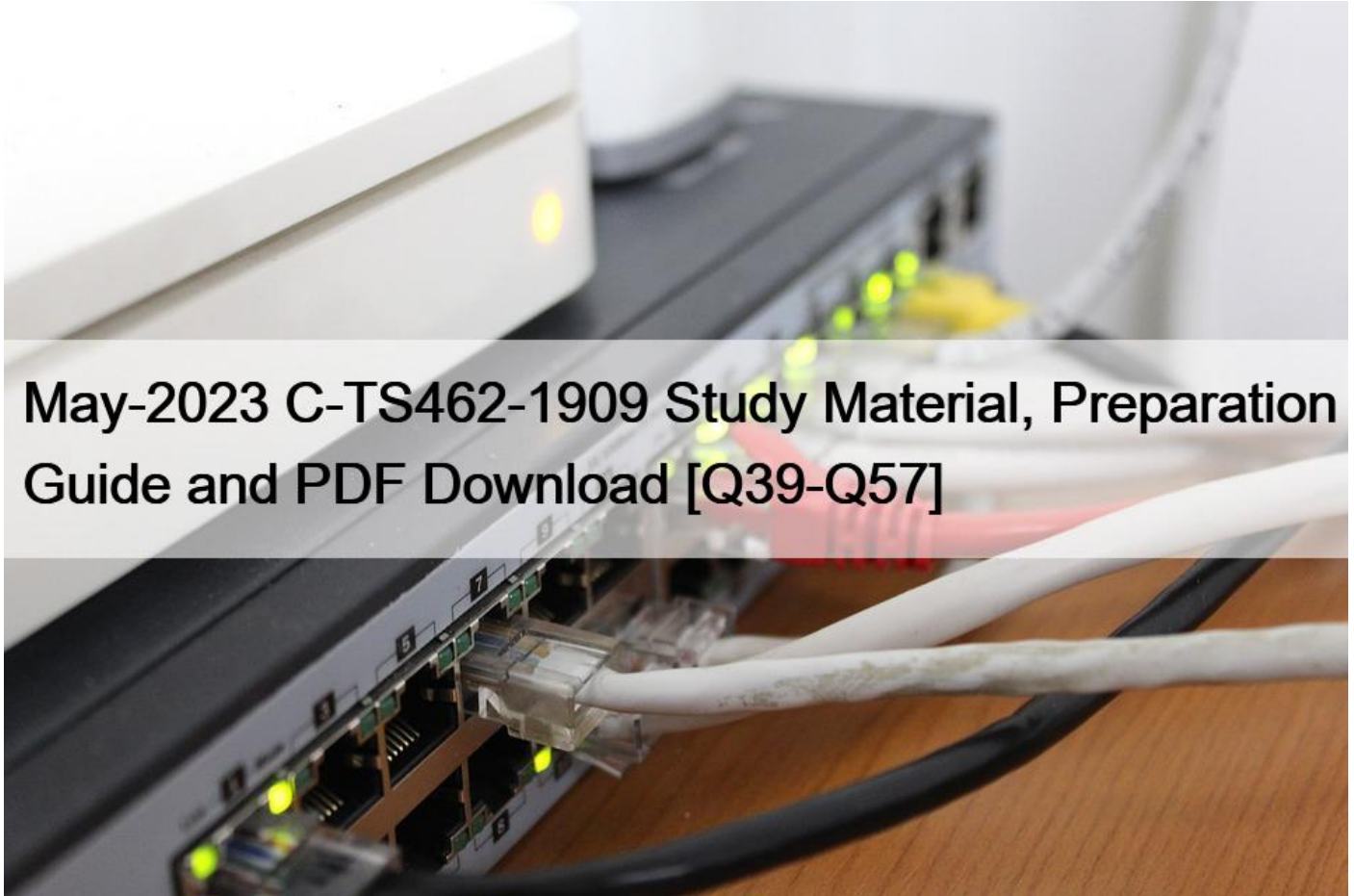


## May-2023 C-TS462-1909 Study Material, Preparation Guide and PDF Download [Q39-Q57]



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### May-2023 C-TS462-1909 Study Material, Preparation Guide and PDF Download Free C-TS462-1909 Certification Sample Questions with Online Practice Test

SAP C\_TS462\_1909 (SAP Certified Application Associate - SAP S/4HANA Sales 1909) Certification Exam is a professional-level certification exam designed for individuals who have a deep understanding of SAP S/4HANA Sales processes and solutions. This exam tests the candidates' knowledge of the latest SAP technologies and their ability to implement and configure SAP S/4HANA Sales solutions. Passing this exam is a critical step towards becoming a certified SAP Application Associate in Sales and Distribution with SAP S/4HANA.

**NO.39** Which features are directly controlled by a billing type? (Choose two.)

- \* Incompletion procedure
- \* Update pricing
- \* Posting block
- \* Account determination procedure

**NO.40** In a standard SAP S/4HANA system, which elements are a possible source for the partner function in your sales order? Note: There are 2 correct answers to this question.

- \* Preceding delivery
- \* Customer hierarchy
- \* Material master record
- \* Preceding value contract

**NO.41** A customer learns that SAP S/4HANA reporting uses Core Data Services (CDS) views.

What are some advantages of using these? (Choose two.)

- \* CDS views allow for the reuse of existing reporting authorizations due to full ABAP integration
- \* CDS views replace SAP Smart Business cockpits
- \* CDS views present a persistent data layer that speeds up reporting
- \* CDS views can be combined with the analytical engine of embedded BW to provide more advanced reporting options

**NO.42** Which of the following is contained in a building block of an SAP S/4HANA best practice? Please choose the correct answer.

- \* Solution scope
- \* Test script
- \* Activation content
- \* Scope item fact sheet

**NO.43** In a standard SAP S/4HANA system, a customer wants to configure output by adding a new field to an existing form. In which case can the form modification be regarded as simple?

- \* The field is NOT recognized in the processing program and needs to be added to the communication structure
- \* The field exists in the communication structure, but its format needs to be changed before it can be integrated into the form
- \* The field does NOT yet exist and needs to be added to the database
- \* The field exists in the communication structure and can be integrated in its existing format

**NO.44** What are SAP standard criteria used in determination of G/L accounts? There are 3 correct answers to this question.

- \* Account assignment group
- \* Company code
- \* Account assignment group for material
- \* Chart of accounts
- \* Sales organization

**NO.45** What functionality is used to make sales order items available to MRP?

- \* Transfer of material planning
- \* Transfer of availability
- \* Transfer of order volume
- \* Transfer of requirements

**NO.46** Which elements determine a shipping point automatically? There are 3 correct answers to this question.

- \* Shipping condition
- \* Loading group
- \* Storage condition
- \* Delivering plant
- \* Transportation group

**NO.47** What does SAP HANA use to classify the usefulness of data? Please choose the correct answer.

- \* Temperatures
- \* Confidentiality
- \* Colors
- \* Tiers

**NO.48** To which of the following elements can you assign an incompleteness procedure? (Choose three.)

- \* Partner type
- \* Schedule line category
- \* Billing type
- \* Partner function
- \* Delivery type

**NO.49** Where can you set the condition exclusion indicator? (Choose two.)

- \* Pricing procedure
- \* Condition type
- \* Condition supplements
- \* Condition record

**NO.50** The shipping condition in a sales order? Please choose the correct answer.

- \* Bill-to party
- \* Sold-to party
- \* Payer
- \* Ship-to party

**NO.51** You want to limit the choice of reasons for reject on in a sales process. What do you need to do?

- \* Assign the permitted reasons for rejection to the relevant sales document type.
- \* Assign the permitted reasons for rejection to the relevant sales item category.
- \* Assign the permitted reasons for rejection to the relevant sales area.
- \* Assign the permitted reasons for rejection to the relevant business area.

**NO.52** Which reference documents can be used to create a billing document? There are 2 correct answers to this question.

- \* Shipment document
- \* Delivery document
- \* Transfer order
- \* Credit memo request

**NO.53** You save a billing document for an invoice. What happens? There are 2 correct answers to this question.

- \* The document flow is updated
- \* The credit limit check is performed
- \* The goods issue is posted
- \* The account receivable is posted

**NO.54** Your project requires the settlement of a condition contract in SAP S/4HANA. Which of the following settlement types can you use? (Choose three.)

- \* Delta settlement
- \* Final settlement
- \* Invoice settlement
- \* Periodic settlement
- \* Partial settlement

**NO.55** Which packing option can be configured for a delivery item category? There are 3 correct answers to this question.

- \* Packing seasonal
- \* Packing allowed
- \* Packing automatic
- \* Packing not allowed
- \* Packing mandatory

**NO.56** What is the preferred Implementation methodology used in SAP S/4HANA projects?

- \* ASAP
- \* SAP Activate
- \* SAP Launch
- \* Waterfall

**NO.57** Your customer wants to ship as much material as possible on a requested date and does NOT want any subsequent deliveries in case of shortage. What do you set to achieve this requirement?

Please choose the correct answer.

- \* The  Complete delivery indicator in the sales order header
- \* The  Only complete delivery (per item) allowed indicator
- \* The  One delivery with quantity greater than zero has to be created indicator
- \* The  No limit to subsequent deliveries indicator

The SAP C-TS462-1909 certification exam is a globally recognized certification that provides individuals with the knowledge and skills required to succeed in sales management roles. Individuals who pass the certification exam can demonstrate their proficiency in SAP S/4HANA Sales 1909 and can be trusted to implement and configure the sales management functionalities of the platform.

The exam consists of 80 multiple-choice questions and has a duration of 180 minutes. The exam covers a wide range of topics, including sales order management, pricing, billing, and customer management. To pass the exam, candidates must achieve a minimum score of 63%.

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