[2023 Use Valid New TVB-101 Test Notes & TVB-101 Valid Exam Guide [Q50-Q73
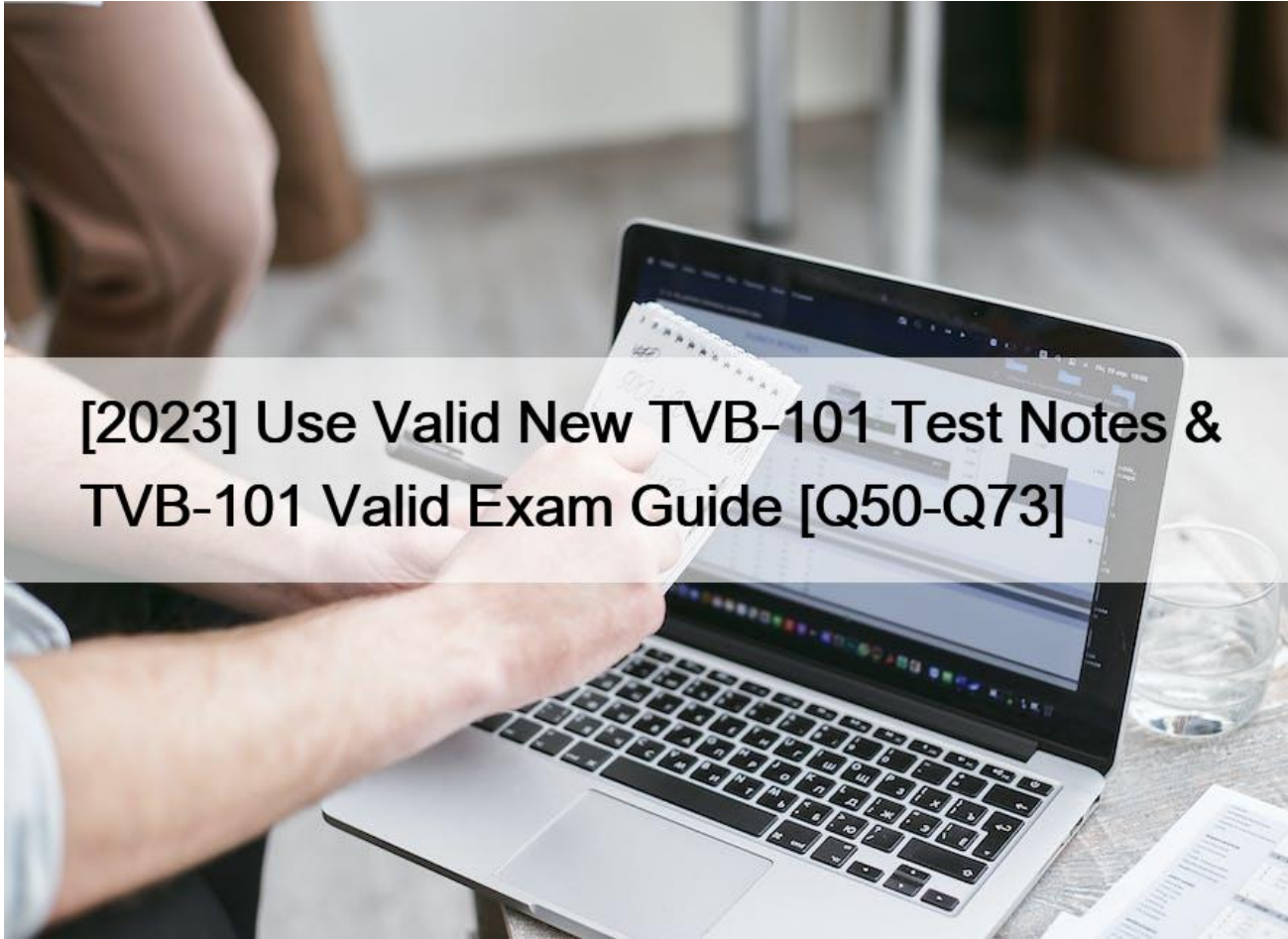

[2023] Use Valid New TVB-101 Test Notes & TVB-101 Valid Exam Guide
TVB-101 Actual Questions Answers PDF 100% Cover Real Exam Questions

Salesforce TVB-101 (Trailhead Virtual Bootcamp for Salesforce Associates) certification exam is designed for individuals who want to develop their Salesforce skills and knowledge. Trailhead Virtual Bootcamp for Salesforce Associates certification exam is a great way for professionals to demonstrate their expertise in Salesforce and enhance their career prospects. The TVB-101 exam covers a range of topics, including Salesforce fundamentals, data modeling, security, and user interface.

Q50. Get Cloudy Consulting gets 90°b of its business from trade shows. Sales reps create many lead records during these events, but they often forget to change the Lead Source field to Trade Show’.

What should help the sales reps when they create these lead records?

* Make an assignment rule named Trade Show’ to only assign leads to sales reps.
* Format a validation rule requiring the Lead Source field to equal Trade Show’.

* Change the default value of the Lead Source field from ‘Web’ to Trade Show’.

Q51. A Salesforce associate is asked to review all the objects within their company’s instance. They also need to identify which are custom objects.

Where should the associate go to see this information?
* App Launcher
* Object Manager
* Global Search

Q52. Which sharing type shares a single, common infrastructure and code base?
* Metadata
* Multitenant
* Trust

Q53. A Salesforce associate is looking at a custom Contact list view and wants to show more information from the record.

What should they do to add the missing key columns?
* Edit list filters
* Select Fields to Display
* Edit sharing settings

Q54. Get Cloudy Consulting is rolling out Salesforce to its organization.

What should be used to allow additional field-level access to individual employees based on the their job duties?
* Individual profiles
* Permission sets
* Role Hierarchy

Q55. A nonprofit organization wants to help ensure residents in their area receive health checkups. The nonprofit also wants to ensure resident tracking history and all data are stored in a way that complies with local privacy laws.

Which Salesforce cloud solution should help meet these needs?
* Service Cloud
* Health Cloud
* Nonprofit Cloud

Q56. The Health Department wants to gain more insight into its patient data than what Salesforce Dashboards can provide.

Which Salesforce product should the department use?
* Experience Cloud
* CRM Analytics
* Health Cloud

Q57. A Salesforce standard profile end user is looking for specific information on an Opportunity record page. They are overwhelmed by the required scrolling to see the page.

What should the user do to simplify the page to see only what they want?
* Collapse detail sections.
* Remove activities.

* Change page layout assignment.

Q58. Where should field dependencies for an object be reviewed?
* Object Manager
* Profiles
* App Builder

Q59. A Salesforce user at Get Cloudy Consulting informs the company’s Salesforce associate they have moved to another department in the organization and no longer need access to Salesforce.

How should the associate change the user’s access?
* Delete the user to free up the Salesforce license.
* Do nothing; the user may need to access Salesforce in the future.
* Deactivate the user to free up the Salesforce license.

Q60. A Salesforce associate wants to locate a record within the custom object called Shipment’.

What is the most efficient way to find a record within this object?
* Global Search
* App Launcher
* Object Manager

Q61. A Salesforce associate is using Global Search to find a record but does not remember the name of the record they want to find.

What should the associate use to search for the record’
* List view for each object
* Object Manager
* Wildcards and operators

Q62. A Salesforce associate is creating new user accounts for a new project management team.

What will be the role of each new team member?
* End User
* Developer
* Builder

Q63. Get Cloudy Consulting encourages end users to update their own settings.

How can an end user access their personal settings?
* Click the gear, con in the header, then click Setup.
* Click the profile icon in the header, then dick Settings.
* Click the question mark icon in the header, then create a Case.

Q64. Get Cloud Consulting (GCC) currently uses separate platform for marketing sals, commerce, service, and information technology. As GCC continues to grow, it decides to move all departments onto Salesforce.

What would provide GCC the most benefit by mobing to the Salesforce Platform?
* Salesforce increases security by only requiring employees to remember one password.
* Salesforce saves companies money by eliminating the need to purchase licenses for multiple systems.
* Salesforce provides a complete view of a company’s customers on one unified platform.

Q65. The salesforce account executive for Get Cloudy Consulting’s (GCC) advises the company to use United Clouds to assist with its transition to using Salesforce as its CRM. GCC also plans to add an app in salesforce from Connected Mail.

What is the role of each of these companies?
* Get Cloudy Consulting – Customer

Connected Mail -independent Software Vendor (ISV)

United Clouds – Partner
* Get Cloudy Consulting – Customer

Connected Mail – Consultant –

United Clouds -Partner
* Get Cloudy Consulting -Customer

Connected Mail – Product

United Clouds -partner Independent Software Vendor (ISV)

Q66. Get Cloudy Consulting (GCC) currently supports its customers via calls and emails. GCC wants to meet the needs of digitally savvy customers by offering support via web chat as well as SMS, Facebook Messenger, and whatsApp.

Which Salesforce product should meet this need?
* Service Cloud
* Experience Cloud
* Sales Cloud

Q67. A VP of sales is requesting an easy to understand visual representation of accounts and opportunities that have been worked on by the sales agents in the current quarter in order to identify trends, sort data, and measure the impact of their activities.

What is recommended to meet these requirements?
* Create a list views.
* Create a dashboard.
* Create a custom tab.

Q68. Sales reps at Get Cloudy Consulting want to see a visual representation of their emails and phone calls with a contact.

Which contact record component must be present so users can see this?
* Activity Capture
* Salesforce Inbox
* Activities Timeline

Q69. A salesforce associate at get Cloudy Consulting has been asked to analyze Service Cloud data to determine how many individual have called in to the support center.

Which relationship on Case should the associate use?
* Owner
* Account

* Contact

Q70. An online retail company uses Sales Cloud and Marketing Cloud. The company’s Salesforce associate needs help while working in Marketing Cloud and wants to hear other Salesforce professionals’ opinions. They would like to post a question that anyone around the globe who is familiar with Salesforce can answer.

Which resource should they use?
* Trailblazer Community
* Trailhead Academy
* Salesforce Help

Q71. Two users in the same opportunity record are seeing different fields.

What is the reason for this?
* The missing fields are marked as hidden in Object Manager.
* The users are assigned different profiles and page layouts.
* The users have been configured with different Locales.

Q72. Get Cloudy Consulting (GCC) wants to customize its Sales application’s Home tab with additional components.

Outside of the org, where should GCC’ Salesforce associate go to collaborate with others on solutions that might resonate with GCC users?
* Explore documents In Help and Training.
* Ask a question In a Trailblazer Community Group.
* Search for modules in Trailhead.

Q73. A Salesforce Associate is asked to review multiple reports from the current month’s folder and bring insight into a meeting.

How should the associate locate all the reports in a single location from the Report object?
* Use the Global search bar
* Click on All Reports and use the search bar
* Click on All Folders and use the search bar

TVB-101 Exam questions and answers: https://www.validexam.com/TVB-101-latest-dumps.html]