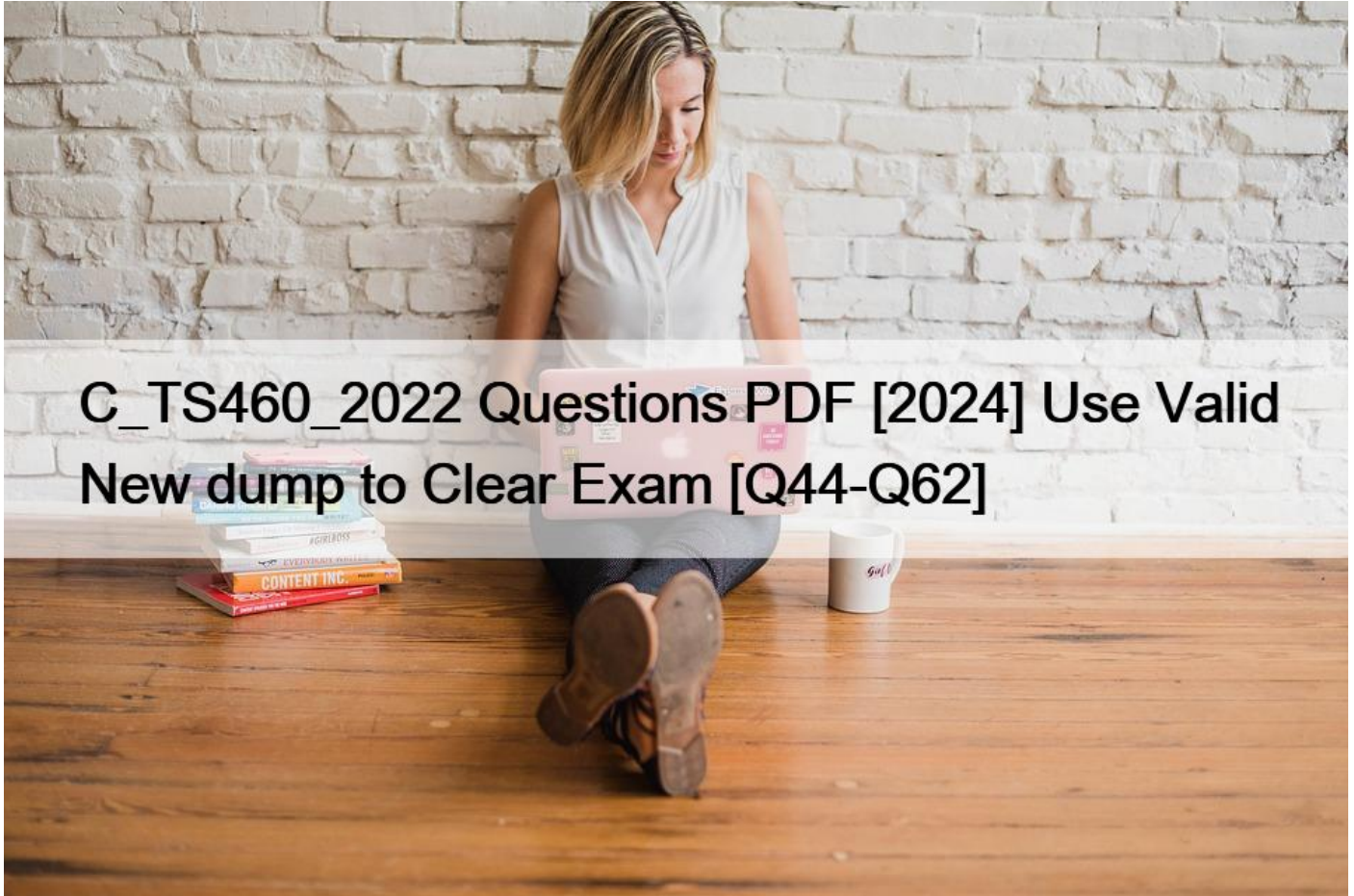# C_TS460_2022 Questions PDF [2024 Use Valid New dump to Clear Exam [Q44-Q62

C_TS460_2022 Questions PDF [2024 Use Valid New dump to Clear Exam Passing SAP C_TS460_2022 Exam Using 2024 Practice Tests QUESTION 44

Which of the following condition types can only be entered manually in a sales order? Note: There are 2 correct answers to this question
* Order Value (HM00)
* Net Price (PN00)
* Minimum Price (PMIN)
* Minimum Value Surcharge (AMIZ)

QUESTION 45

Which elements are used during automatic shipping point determination in a sales order? Note: There are 3 correct answers to this question
* Loading group
* Shipping type
* Shipping conditions

* Transportation group
* delivering plant

QUESTION 46

You create a set of working times because you want delivery scheduling to be performed using precise scheduling. Where do you assign the working times?
* Warehouse
* Plant
* Shipping point
* Route

QUESTION 47

Which of the following settings can you configure in the sales document type? Note: There are 3 correct answers to this question
* Weight/volume relevant
* Immediate delivery
* Posting block
* Delivery block
* Reference mandatory

QUESTION 48

When creating a sales document with reference, you want the system to automatically retain the pricing details exactly as they appear in the reference document. Where in customizing would you activate this?
* In copy control at item level
* In the item category
* In copy control at header level
* In the sales document type

QUESTION 49

How does the process flow of SAP Smart Business for sales order fulfillment help you? Note: There are 2 correct answers to this question.
* It enables you to make corrections in transactional data.
* It provides access to SAP Analytics Cloud to solve process problems
* It highlights issues and applies machine learning rules to solve them.
* It includes a graphical indication of the status of each document.

QUESTION 50

What are some of the characteristics of SAP Best Practices for SAP S/4HANA? Note: There are 3 correct answers to this question
* They consist of solution packages and building blocks that replace SAP ERP scope items.
* They include scope items that represent customer-specific business process functionality.
* They offer integration to cloud solutions from SAP
* They include analytical content such as operational reporting.
* They include scope items that represent building blocks of a best practices solution.

QUESTION 51

Which solutions are part of SAP Customer Data Cloud? Note: There are 3 correct answers to this question
* SAP Enterprise Consent and Preference Management
* SAP Commerce Cloud
* SAP Customer Identity and Access Management
* SAP Marketing Cloud
* SAP Customer Data Platform

QUESTION 52

What are some of the characteristics of an advanced relums management process? Note: There are 2 correct answers to this question.
* A subsequent free-of-charge delivery is always created.
* The returns overview can be used to check the status of the returns process.
* A returns delivery is automatically created.
* A credit memo is no longer required.

QUESTION 53

Which of the following are components of an Intelligent Enterprise? Note: There are 3 correct answers to this question
* SAP Best Practices
* Sustainability management
* SAP Leaming Hub
* Experience management
* Industry cloud

QUESTION 54

When creating a sales document with reference, you want to ensure the item numbers in the target document are identical to those in the source document. Where would you activate this in copy control?
* At header level using a specific indicator
* At item level using a specific indicator
* At item level using the copying requirements
* At header level using the data transfer routines

QUESTION 55

In the standard SAP S/4HANA systern, which of the following documents are configured with a billing block by default? Note: There are 2 correct answers to this question
* Free-of-charge order
* Credit memo
* Returns order
* Credit/debit merno request

QUESTION 56

Which elements determine the pricing procedure? Note: There are 3 correct answers to this question
* Sales document type
* Country
* Company code
* Sales area
* Customer

QUESTION 57

What can sales representatives do using SAP Smart Business tools? Note: There are 2 correct answers to this question.
* Access transactional SAP Fiori apps such as Manage Sales Orders.
* Create new KPIs from data points in a chart
* Switch from chart to tabular view and back
* Create a new KPI from within an existing report.

QUESTION 58

Which of the following are features of SAP HANA? Note: There are 2 correct answers to this question
* Its column store tables are not compressed.
* It only uses column-based storage
* Its column store tables are particularly efficient for analytical applications
* An enterprise’s most-accessed data can be held in memory.

QUESTION 59

What are some characteristics of a tile group as used in SAP Fiori Launchpad? Note: There are 2 correct answers to this question
* It can include catalogs belonging to different roles.
* It can contain tiles belonging to different catalogs.
* It can contain both tiles and links.
* It can contain multiple catalogs.

QUESTION 60

Which of the following settings are maintained in the outbound delivery item category? Note: There are 3 correct answers to this question
* Stock determination rule
* Delivery block
* Availability check
* Rounding
* Movement type

QUESTION 61

Which document from SAP S/4HANA triggers the creation of an outbound delivery in an advanced intercompany sales process?
* Purchase order in the selling company
* Sales order in the delivering company
* Purchase order in the delivering company
* Sales order in the selling company

QUESTION 62

Which of the following characteristics are typical of rush order processing? Note: There are 2 correct answers to this question
* The invoice is printed during billing.
* The invoice is printed from the sales order
* The delivery is created automatically.
* The billing is order-related.

SAP C_TS460_2022 Exam Syllabus Topics:

TopicDetailsTopic 1- Explain and perform tasks relating to pricing and condition technique- Set up and maintain relevant master data and organizational structuresTopic 2- Explain and perform tasks relating to Billing (basics)- Master Data and Organizational StructuresTopic 3- Explain Best Practices for using SAP S- 4HANA reporting- Maintain customization settings required to perform cross-functional business processesTopic 4- Explain key simplifications enabled by SAP S-4HANA in the area of Sales- Explain and perform tasks relating to the use and customizing of Sales DocumentsTopic 5- Explain the use and customizing of shipping transactions- Explain topics related to SAP Intelligent Technologies and the Intelligent Enterprise

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