

Provide SAP C-TS462-2022 Dumps Updated Jul 01, 2024 With 80 QA's [Q18-Q37]



Provide SAP C-TS462-2022 Dumps Updated Jul 01, 2024 With 80 QA's Latest C-TS462-2022 Dumps for Success in Actual SAP Certified NEW QUESTION 18

Which of the following is a use case for a billing plan type?

- * Convergent billing
- * Milestone Billing
- * Settlement management
- * Invoice List

NEW QUESTION 19

You save a sales order and receive a system message that a business partner of a specific partner function is missing. Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- * Ordering party (1)

- * Invoicing party (11)
- * Sold to party (SP)
- * Ship to party (SH)

NEW QUESTION 20

Which information comes from the payer? Note: There are 2 correct answers to this question.

- * Invoice list scheduling
- * Billing Plan
- * Payment terms
- * Billing address

NEW QUESTION 21

When the system uses a free goods determination record to allocate free goods in a sales order, which elements influence item category determination for the free-of-charge item? Note: There are 3 correct answers to this question.

- * The item category of the higher-level item
- * The item category usage provided by the ABAP code
- * The item category group from the material master
- * The condition category for the discount condition type
- * The material price group from the material master

NEW QUESTION 22

Which of the following SAP S/4HANA Sales organizational unit assignments are mandatory? Note: There are 2 correct answers to this question.

- * Division to sales organization.
- * Plant to combination of sales organization and distribution channel.
- * sales office to sales area.
- * sales group to sales office.

NEW QUESTION 23

You are configuring the organizational structure in your system. Which assignments are possible? Note:

There are 3 correct answers to this question

- * Assign multiple loading points to a plant.
- * Assign multiple plants to a company code,
- * Assign a plant to multiple sales organizations/ Distribution channels
- * Assign a shipping point to multiple plants
- * Assign multiple distribution channels to one company code.

NEW QUESTION 24

How can you manage which materials can be released for a value contract? Note: There are 2 correct answers to this question.

- * Assign product hierarchy to value contract.
- * Assign an assortment module to the value contract
- * Assign a sales item proposal to the value contract
- * Set up the dependent profitability segment for the value contract

NEW QUESTION 25

Which of the following is a use case for a billing plan type?

- * Milestone billing
- * Convergent billing
- * Settlement management
- * Invoice lists

NEW QUESTION 26

For which type of outline agreement do you determine the material from the item category?

- * Quantity contract
- * Value contract
- * Condition contract
- * Scheduling agreement

NEW QUESTION 27

Which channels are supported by BRF+ output management? Note: There are 3 correct answers to this question.

- * DALE
- * Print
- * XML
- * E-mail
- * Fax

NEW QUESTION 28

You want to use billing as part of the sales process. Which organizational units must be configured? Note: There are 2 correct answers to this question.

- * Profit center
- * Business area
- * Company code
- * Sales organization

NEW QUESTION 29

What are some characteristics of SAP Smart Business? Note: There are 3 correct answers to this question.

- * Key performance indicators (KPIs) are visualized and target thresholds can be defined.
- * It supports an exception-based working model.
- * Every transaction code used in SAP Smart Business can be linked to a unique URL.
- * SAP Smart Business is configured entirely based on SAP Best Practices.
- * It combines real-time insights with analytics and transactional follow-up activities.

NEW QUESTION 30

You want to configure that only complete sales documents can be saved. How can you achieve this?

- * Assign an incompleteness procedure to all item categories used in sales.
- * Assign an incompleteness procedure to all schedule line categories used in sales.
- * Set the Dialog Message for Incompletion flag in the configuration of all sales document types.
- * Set the No Change Possible flag in the partner determination procedure of the sold-to party.

NEW QUESTION 31

For which type of outline agreement do you determine the material from the item category?

- * Scheduling agreement
- * Condition contract
- * Quantity contract
- * Value contract

NEW QUESTION 32

You want to set up a discount with a scale value (condition type K029) that is based on the material group “spare parts”. The discount should be granted for all items in a sales order that are spare parts. What do you need to set up for condition type K029 so it meets this requirement?

- * You need to set up condition type K029 as a header condition.
- * You need to set up condition type K029 as a group condition.
- * You need to set the Condition Index indicator for condition type K029.
- * You need to set the Condition Update indicator for condition type K029.

NEW QUESTION 33

How can you manage which materials can be released for a value contract? Note: There are 2 correct answers to this question.

- * Set up the dependent profitability segment for the value contract.
- * Assign a sales item proposal to the value contract.
- * Assign an assortment module to the value contract.
- * Assign a product hierarchy to the value contract.

NEW QUESTION 34

Which controls can you set when you configure a schedule line category? Note: There are 2 correct answers to this question.

- * create delivery group
- * Goods movement type
- * Structure scope
- * Delivery relevance

NEW QUESTION 35

You normally include multiple sales orders in your outbound deliveries. Which sales order fields would prevent this from happening if their content was different? Note: There are 3 correct answers to this question.

- * Ship-to party
- * Delivery date
- * Plant
- * Incoterms
- * Material group

NEW QUESTION 36

What are some characteristics of the process flow in SAP S/4HANA? Note: There are 2 correct answers to this question.

- * Issue solving is supported by a wizard based on machine learning (ML).
- * The process flow supports direct navigation to applications that can be used to solve problems.

- * Color coding is used to indicate the status of a document.
- * The status of a document is predicted using artificial intelligence (AI) algorithms.

NEW QUESTION 37

You want to determine the item category in a sales document, What do you need to consider? Note:

There are 2 correct answers to this question

- * The customer master data
- * The material master data
- * The higher level- item
- * The sales organization

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