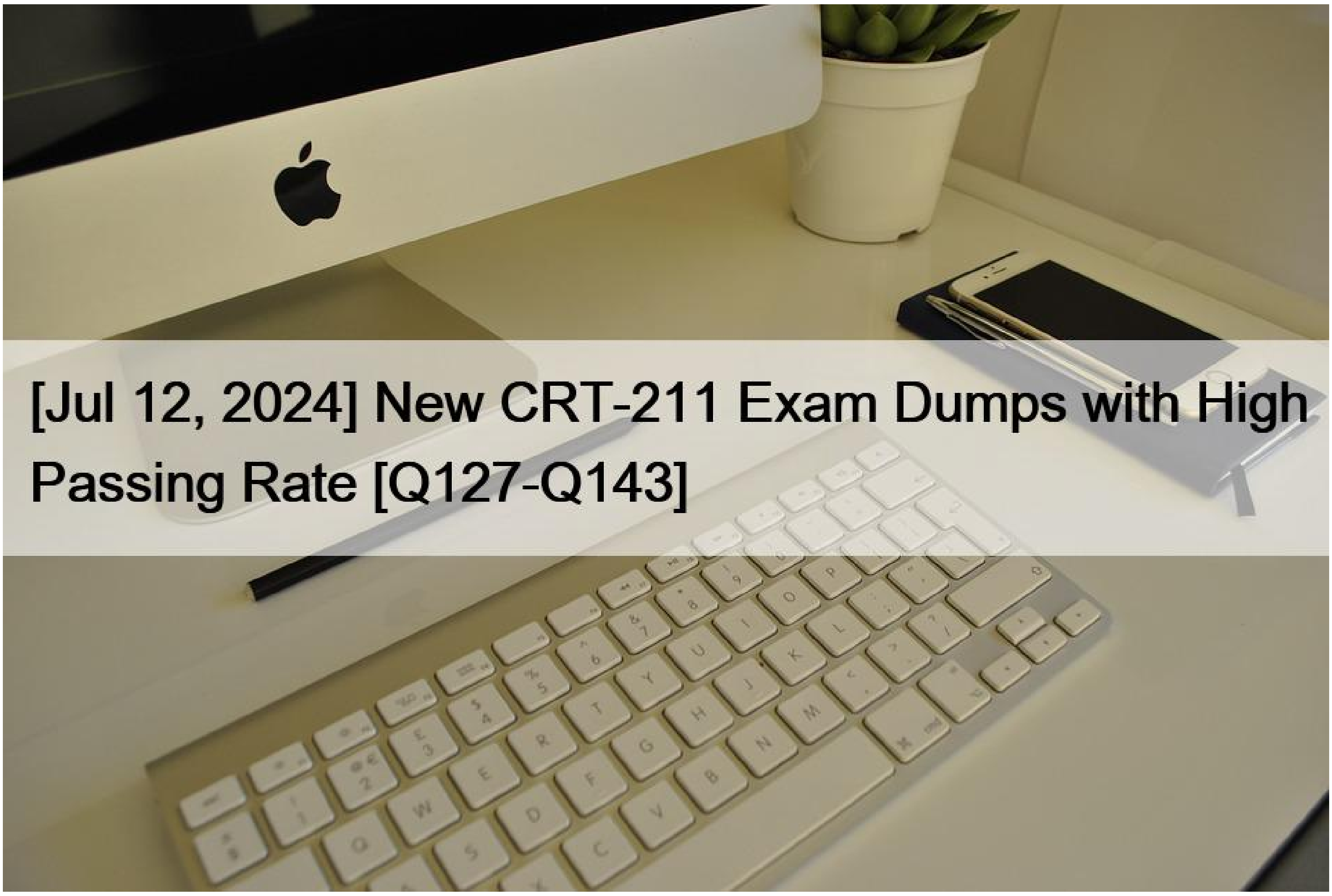
[Jul 12, 2024 New CRT-211 Exam Dumps with High Passing Rate [Q127-Q143



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QUESTION 127

What permissions must be enabled on a profile to find duplicate records?
* Read and Edit
* Locate Duplicate Records
* View All Data
* Merge
* Delete

QUESTION 128

In Collaborative Forecasting, what can a Forecast manager do? Choose 2.
* Ability to assign users to forecasts in the Forecasts hierarchy
* Ability to edit opportunities of the users below the Forecast hierarchy
* Ability to see all forecasts of the users below the Forecast hierarchy

* Ability to view opportunities of the users below the Forecast hierarchy

QUESTION 129

Universal Containers has found duplicate contacts in Salesforce. The sales team administrator prevent duplicate records from being created.

Which two ways should the administrator customize duplicate management?

Choose 2 answers
* Modify the Global Picklist Value Sets.
* Configure custom duplicate rules.
* Create custom matching rules.
* Set up mobile duplicate alerts.

Duplicate management is a feature that allows administrators to prevent or allow duplicate records for standard or custom objects. Duplicate management consists of two components: duplicate rules and matching rules.

* B) Configure custom duplicate rules.

Duplicate rules are rules that determine what actions to take when users try to save duplicate records.

Duplicate rules can block users from saving duplicates, alert users of duplicates and let them save anyway, or report on duplicates without affecting the save operation. Duplicate rules can also specify which fields to use for matching and which security settings to enforce. By configuring custom duplicate rules, the sales team administrator can prevent duplicate records from being created for contacts or other objects. References:

https://help.salesforce.com/s/articleView?id=sf.data_prevent_duplicates.htm&type=5

* C) Create custom matching rules.

Matching rules are rules that determine how duplicate records are identified by comparing fields and applying fuzzy matching algorithms. Matching rules can be standard or custom. Standard matching rules are predefined by Salesforce and apply to common objects such as contacts, accounts, or leads. Custom matching rules are created by administrators and apply to any standard or custom object. By creating custom matching rules, the sales team administrator can define how duplicate records are detected for contacts or other objects.

References: https://help.salesforce.com/s/articleView?id=sf.data_matching_rules.htm&type=5

QUESTION 130

An administrator is Informed that an employee has Just resigned and needs all access removed Immediately. This user is the owner of 4,000 records and the sole recipient or 57 email alerts. Management will need at least a month to find a replacement. The email administrator has already revoked their email access.

What action should be taken to ensure the user’s access is immediately revoked?
* Go into the user record and uncheck the Lightning User checkbox.
* Go into the user record and freeze the user.
* Go into the user record and set the login hours to None’.
* Go into the user record and delete the user,

QUESTION 131

Cloud Kicks has Service end Soles Manager roles that need to be able to see a I Accounts. Currently, they each have their own custom profile. The organization-wide defaults are set to Private and a sharing rule share access to Accounts to the sales and service teams based on criteria.

What should the administrator do to allow the service and sales Manager to sec all Accounts?
* Configure a custom profile for each manager that gives them view All on Accounts.
* Set the organization-wide default for Accounts to Public Read Only.
* Create a permission set with view All to Accounts and assign it to the Service and Sales Managers.
* Move the Service and Sales Managers higher in the role hierarchy.

QUESTION 132

What should an administrator do to keep secure fields protected in email templates’?
* Implement GDPR.
* Set up an approval process for email alerts.
* Remove the fields from the email.
* Use classic encrypted fields.
The best way to keep secure fields protected in email templates is to remove them from the email altogether.

Classic encrypted fields are not supported in email templates, and implementing GDPR or setting up an approval process for email alerts do not prevent unauthorized users from viewing sensitive data in emails.

References:

https://help.salesforce.com/articleView?id=security_pe_classic_encryption_considerations.htm&type=5

QUESTION 133

How can additional permissions be given to a user without editing the profile itself? Choose two answers. * (1 Point)
* permission set
* delegated administration
* sharing rule
* role hierarch

QUESTION 134

The VP of Finance wants to ensure that once an opportunity is closed, it cannot be modified by any user. How can an administrator meet this requirement?
* Create an opportunity validation rule with the formula: PRIORVALUE(IsClosed) = True.
* Set the Do Not Modify Closed Opportunity permission for all profiles.
* Create a workflow field update to update the IsClosed field to True if a closed opportunity is modified.
* Set all fields to Read-Only on the standard Closed Opportunity page layout.

QUESTION 135

An administrator at Universal Containers has been asked to configure product schedules.

What should the administrator consider before enabling this feature?

* The Product Schedule is unavailable in Process Builder and Flow.
* Line Item Schedule is unavailable In Process Builder and Workflow.
* Customizable product schedule page layouts cannot be modified.
* To remove o product schedule completely, remove It from the standard price book.

Product schedules are features that allow administrators to track revenue or quantity over time for products in opportunities or orders. Product schedules can be either revenue schedules or quantity schedules, depending on whether the product is sold by amount or by quantity. Product schedules can be either standard or customizable, depending on whether they use predefined settings or custom settings.

Line item schedules are records that represent each installment of revenue or quantity for a product over time. Line item schedules are created automatically when a product with a product schedule is added to an opportunity line item or an order product.

One limitation of product schedules is that line item schedules are unavailable in Process Builder and Workflow. This means that administrators cannot use these tools to automate actions based on line item schedules, such as sending email alerts, creating tasks, updating fields, or invoking flows. Reference:
https://help.salesforce.com/s/articleView?id=sf.forecasts3_product_schedules.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.orders_line_item_schedules.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.product_schedule_considerations.htm&type=5

QUESTION 136

Cloud Kicks needs to automate several updates to lead records and update unrelated records. Select changes should happen every time a record is created or updated, Put other changes should only happen when the record is updated.

Which two options should the administrator use to automate these updates?

Choose 2 answers
* Use a Decision element with the “Only if the record that triggered the flow to run is updated to meet the condition requirements” option.
* Create a Process Builder that runs when a record is changed.
* Create a flow that runs when a record is created or updated.
* Use “formula evaluates to true” workflow rule with the ISCHANCEO function to make changes when the record Is updated.

Process Builder and Flow Builder are tools that allow administrators to automate business processes in Salesforce without writing code. Process Builder and Flow Builder can perform actions such as creating records, updating fields, sending emails, posting to Chatter, invoking Apex classes, calling flows, etc.

To automate several updates to lead records and update unrelated records at Cloud Kicks, an administrator can use two options:

B) Create a Process Builder that runs when a record is changed

Process Builder is a tool that allows administrators to create processes that consist of criteria nodes and action groups. Criteria nodes define the conditions that trigger the process and action groups define the actions that the process performs. Processes can run when a record is created or when a record is created or edited.

By creating a Process Builder that runs when a record is changed, an administrator can automate updates to lead records based on certain criteria and perform actions such as updating fields, sending emails, posting to Chatter, invoking Apex classes, calling flows, etc. Reference: https://help.salesforce.com/s/articleView?id=sf.process_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.process_considerations.htm&type=5 C) Create a flow that runs when a record is created or updated Flow Builder is a tool that allows administrators to create flows that consist of elements such as screens,

assignments, decisions, loops, etc. Elements define the logic and user interface of the flow. Flows can run in different ways such as when a user clicks a button, when a record is updated by Process Builder, when an event occurs in the system (such as record creation), etc.

QUESTION 137

The administrator at Cloud Kicks recently replaced several case workflow rules with a single before save flow. Since this change, some cases are routing In unexpected ways.

What could be the cause or the charges to routing?
* The old workflow rules are still active and impacting routing.
* The flow precedes assignment rules; workflow rules are after assignment rules.
* Assignment rules no longer reference the correct fields.
* Multiple automation tools have been used and the automation is executed in a different order.

One possible reason for the changes to case routing is the difference in the order of execution between before save flow triggers and workflow rules. Before save flow triggers run before assignment rules, which means that any field updates made by the flow can affect how the assignment rules assign the case. Workflow rules run after assignment rules, which means that any field updates made by the workflow do not affect how the assignment rules assign the case. Therefore, replacing workflow rules with before save flow triggers can change the case routing logic. Reference:
https://help.salesforce.com/s/articleView?id=sf.flow_concepts_trigger.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.order_of_execution.htm&type=5

QUESTION 138

What type of prices can the system administrator set for an organization’s products?
* Sales prices.(100%)
* Product prices.
* Standard prices.(100%)
* List prices.(100%)
* Discount prices.

QUESTION 139

Customer wants to make sure that he is given a summary report on 4 regions weekly. How to achieve this ?
* Analytical snapshot
* Created dashbaord with filters given to them weekly
* Dynamic dashboard with filters given to them weekly
* Create individual dashboards for each then sched them weekly

QUESTION 140

Order status field value is not populating from an external processing system during a transaction. How to troubleshoot ?
* Server Process Down
* Apex callout
* Integration log
* Debug log

QUESTION 141

At Cloud Kicks, users are able to run reports. However, when users try to export a report, they are taken to a login screen and prompted for additional verification.

What is causing this issue?
* Users need to update their browser to the latest version.
* The users are logged Into an Insecure network.
* The users’ profile is missing the Export Reports permission.
* Exporting Is configured to require a high assurance session.

QUESTION 142

SFB Industries is currently granting access to a number of users around the business to various reports and folders in Salesforce. They are currently granting access based on the specific users. Which feature in Salesforce can be used to make this more efficient?
* Create a new profile for the users
* Place all users in the same Role
* Create a public group and add the users to it
* Create a sharing rule and add the users to it

QUESTION 143

Cloud kicks wants to understand the implications of archived Activities.

Which two considerations should an administrator communicate regarding archived Activities?

Choose 2 answers
* Archived activities are deleted after 365 days.
* Closed tasks created more than 365 days ago with no due data are archived.
* Events that ended more than 365 days ago are archived.
* Events created more than 365 days ago are archived.