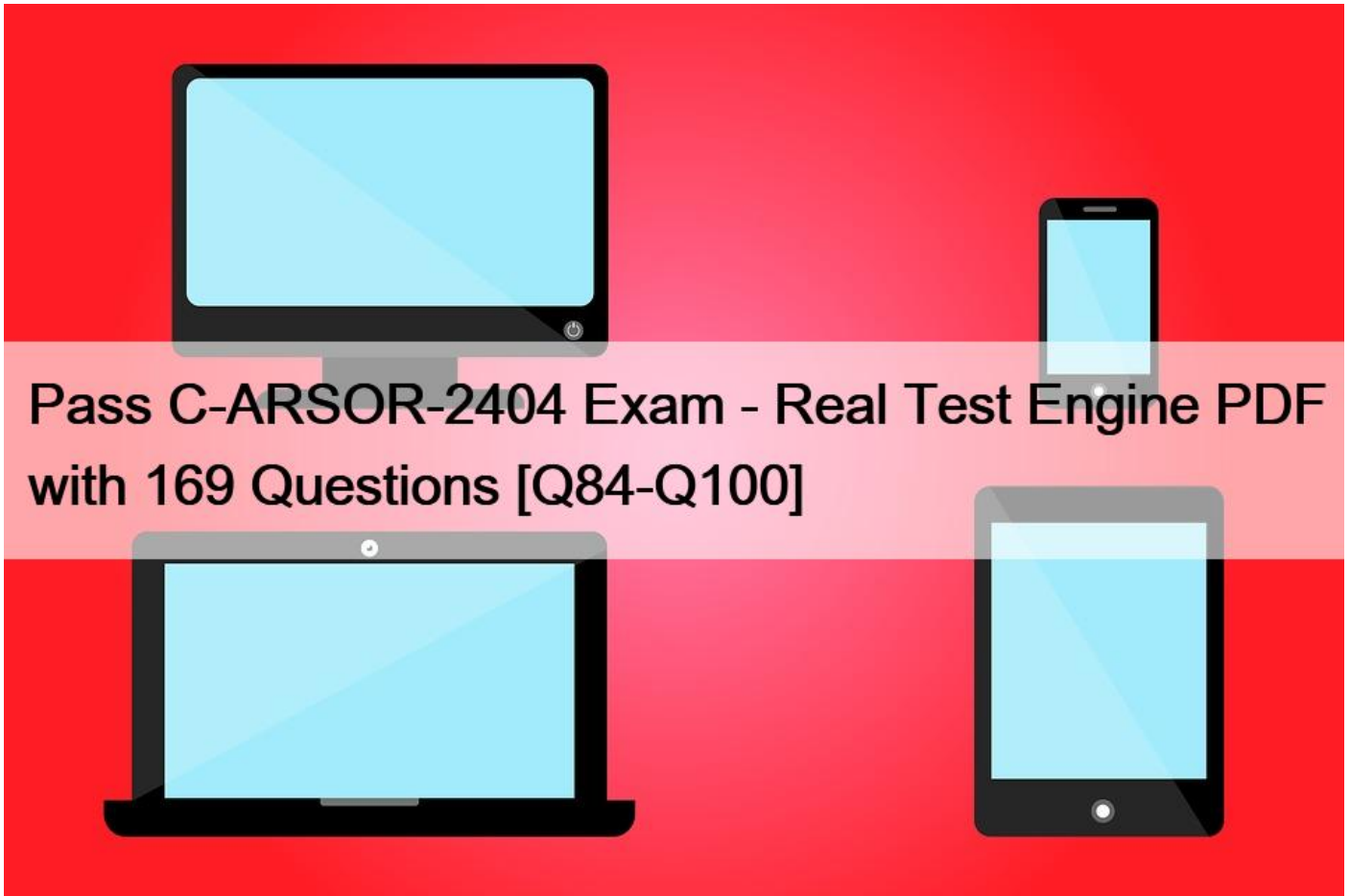


## Pass C-ARSOR-2404 Exam - Real Test Engine PDF with 169 Questions [Q84-Q100]



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**NO.84** When do auctions have a high likelihood of success?

- \* The business is commercially attractive
- \* Raw material prices for suppliers are rising;
- \* The supply base is competitive
- \* There is wide variation in product standards

**NO.85** When does SAP Ariba Shared Services configure a customer's test site?

- \* Prior to project kick off
- \* After the complete workbook is received from customer
- \* After the blueprint of the design is received from the customer
- \* After the first draft of data collection files is received from the customer

**NO.86** What are the different types of alternative responses available? Note: there are 3 correct answers to this question.

- \* Lots/line items

- \* Tier
- \* Pricing
- \* Bundles
- \* Terms

**NO.87** What does Desktop File Sync/ActiveX do?

- \* It synchronizes responses from suppliers
- \* It exports reports directly to MExcel
- \* It streamlines document revisions;
- \* It generates content in the Sourcing library

**NO.88** What can you use the Sourcing Library for? Note: there are 2 correct answers to this question.

- \* Automatically archive events
- \* Search for predecessor projects
- \* Store reports
- \* Store event content

**NO.89** What event type does the unstructured Excel import support?

- \* RFI events
- \* inRFP events
- \* Large-capacity events
- \* Auctions

**NO.90** What data is shared between all SAP Ariba modules?

- \* Units of measure
- \* Documents
- \* Teams
- \* Groups
- \* Commodity codes

**NO.91** Your Overview tab is set to full view. What actions can you take on the Overview tab of the Sourcing Project?

- \* Create project announcements
- \* Review quick links
- \* Mark the project complete
- \* Add a task
- \* Upload a document

**NO.92** During a sourcing process design workshop, a consultant identifies that the customer does NOT have any documented processes.

- \* Use the goal and objectives identified in the project charter to promote a discussion about the customer current process
- \* Facilitate a brainstorming session to elicit suggestions for improvement to the current process
- \* Escalate the issue to the project sponsors for resolutions
- \* Use the SAP Ariba Best Sourcing Practice template as the baseline template for developing the to-be process

**NO.93** Which of the following innovations focus on direct material sourcing? Note: There are 2 correct answers to this question.

- \* Discount Management
- \* Guided Buying
- \* Cost Breakdown
- \* Product Sourcing

**NO.94** As a project owner, what advantage would you have by allowing suppliers to only see their rank?

- \* The possibility of a wide variation in bids.
- \* Price data is highly sensitive.
- \* There are many suppliers invited to the auction.
- \* The market for the product on auctions is highly competitive.

**NO.95** Where can you access tasks that have been assigned to you? Note: there are 3 correct answers to this question.

- \* To-Do portlet
- \* Manage > My task
- \* Dashboard calendar
- \* Manage > to do
- \* Manager > Personal workspace

**NO.96** Which action can the customer take if the ENABLEJTEMJ/ERSIONING parameter is active?

- \* Store the History of BOM changes
- \* Add different versions of the same material to sourcing events
- \* Assign the BOM to different programs
- \* Assign different versions of the same item to different users

**NO.97** Which of the following activities does the SAP Ariba Strategic Sourcing Suite facilitate? Note: there are 2 correct answers to this question.

- \* View supplier qualification data
- \* Order direct materials from a supplier
- \* See supplier inventory in an external application
- \* Send pricing information to external applications

**NO.98** Which of the following customization Manager activities can be performed by the customization administrator system group? Note: there are 2 correct answers to this question.

- \* Update site-wide company logo
- \* Update enumerations
- \* Update bidder agreement text
- \* Access field configuration

**NO.99** What user role must you have to load, export, and manage master data in the SAP Ariba system?

- \* Customer administrator
- \* Customization administrator
- \* Project mass edit administrator
- \* Project Administrator

**NO.100** When is the Ariba review button available? Note: there are 2 correct answers to this question.

- \* After publishing, while monitoring
- \* On the summary step before publish
- \* When a test event is set to YES
- \* When the event is in draft status

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